`bank` *Bank Card Conjoint Data of Allenby and Ginter (1995)*

Description

Data from a conjoint experiment in which two partial profiles of credit cards were presented to 946 respondents. The variable bank$choiceAtt$choice indicates which profile was chosen. The profiles are coded as the difference in attribute levels. Thus, a "-1" means the profile coded as a choice of "0" has the attribute. A value of 0 means that the attribute was not present in the comparison.

data on age,income and gender (female=1) are also recorded in bank$demo

Usage

```
data(bank)
```

Format

This R object is a list of two data frames, list(choiceAtt,demo).

List of 2

$ choiceAtt:'data.frame': 14799 obs. of 16 variables:
. . . $ id : int [1:14799] 1 1 1 1 1 1 1 1 1 1
. . . $ choice : int [1:14799] 1 1 1 1 1 1 1 1 0 1
. . . $ Med_FInt : int [1:14799] 1 1 1 0 0 0 0 0 0 0
. . . $ Low_FInt : int [1:14799] 0 0 0 0 0 0 0 0 0 0
. . . $ Med_VInt : int [1:14799] 0 0 0 0 0 0 0 0 0 0
. . . $ Rewrd_2 : int [1:14799] -1 1 0 0 0 0 0 1 -1 0
. . . $ Rewrd_3 : int [1:14799] 0 -1 1 0 0 0 0 0 1 -1
. . . $ Rewrd_4 : int [1:14799] 0 0 -1 0 0 0 0 0 0 1
. . . $ Med_Fee : int [1:14799] 0 0 0 1 1 -1 -1 0 0 0
. . . $ Low_Fee : int [1:14799] 0 0 0 0 0 1 1 0 0 0
. . . $ Bank_B : int [1:14799] 0 0 0 -1 1 -1 1 0 0 0
. . . $ Out_State : int [1:14799] 0 0 0 0 -1 0 -1 0 0 0
. . . $ Med_Rebate : int [1:14799] 0 0 0 0 0 0 0 0 0 0
. . . $ High_Rebate : int [1:14799] 0 0 0 0 0 0 0 0 0 0
. . . $ High_CredLine: int [1:14799] 0 0 0 0 0 0 0 -1 -1 -1
. . . $ Long_Grace : int [1:14799] 0 0 0 0 0 0 0 0 0 0

$ demo :'data.frame': 946 obs. of 4 variables:
. . . $ id : int [1:946] 1 2 3 4 6 7 8 9 10 11
. . . $ age : int [1:946] 60 40 75 40 30 30 50 50 50 40
. . . $ income: int [1:946] 20 40 30 40 30 60 50 100 50 40
. . . $ gender: int [1:946] 1 1 0 0 0 0 1 0 0 0

Details

Each respondent was presented with between 13 and 17 paired comparisons. Thus, this dataset has a panel structure.

Source

Allenby and Ginter (1995), "Using Extremes to Design Products and Segment Markets," *JMR*, 392-403.

References

Appendix A, *Bayesian Statistics and Marketing* by Rossi,Allenby and McCulloch.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

Examples

```
data(bank)
cat(" table of Binary Dep Var", fill=TRUE)
print(table(bank$choiceAtt[,2]))
cat(" table of Attribute Variables",fill=TRUE)
mat=apply(as.matrix(bank$choiceAtt[,3:16]),2,table)
print(mat)
cat(" means of Demographic Variables",fill=TRUE)
mat=apply(as.matrix(bank$demo[,2:3]),2,mean)
print(mat)

## example of processing for use with rhierBinLogit
##
if(nchar(Sys.getenv("LONG_TEST")) != 0)
{
choiceAtt=bank$choiceAtt
Z=bank$demo

## center demo data so that mean of random-effects
## distribution can be interpretted as the average respondents

Z[,1]=rep(1,nrow(Z))
Z[,2]=Z[,2]-mean(Z[,2])
Z[,3]=Z[,3]-mean(Z[,3])
Z[,4]=Z[,4]-mean(Z[,4])
Z=as.matrix(Z)

hh=levels(factor(choiceAtt$id))
nhh=length(hh)
lgtdata=NULL
for (i in 1:nhh) {
        y=choiceAtt[choiceAtt[,1]==hh[i],2]
        nobs=length(y)
        X=as.matrix(choiceAtt[choiceAtt[,1]==hh[i],c(3:16)])
        lgtdata[[i]]=list(y=y,X=X)
                }
```

```
cat("Finished Reading data",fill=TRUE)
fsh()

Data=list(lgtdata=lgtdata,Z=Z)
Mcmc=list(R=10000,sbeta=0.2,keep=20)
set.seed(66)
out=rhierBinLogit(Data=Data,Mcmc=Mcmc)

cat(" Deltadraws ",fill=TRUE)
mat=apply(out$Deltadraw,2,quantile,probs=c(.01,.05,.5,.95,.99))
print(mat)
cat(" Vbetadraws ",fill=TRUE)
mat=apply(out$Vbetadraw,2,quantile,probs=c(.01,.05,.5,.95,.99))
print(mat)
}
```

`breg` *Posterior Draws from a Univariate Regression with Unit Error Variance*

Description

`breg` makes one draw from the posterior of a univariate regression (scalar dependent variable) given the error variance = 1.0. A natural conjugate, normal prior is used.

Usage

```
breg(y, X, betabar, A)
```

Arguments

`y`	vector of values of dep variable.
`X`	n (length(y)) x k Design matrix.
`betabar`	k x 1 vector. Prior mean of regression coefficients.
`A`	Prior precision matrix.

Details

model: $y = x'\beta + e$. $e \sim N(0, 1)$.

prior: $\beta \sim N(betabar, A^{-1})$.

Value

k x 1 vector containing a draw from the posterior distribution.

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

In particular, X must be a matrix. If you have a vector for X, coerce it into a matrix with one column

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi,Allenby and McCulloch.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

Examples

```
##

if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=1000} else {R=10}

## simulate data
set.seed(66)
n=100
X=cbind(rep(1,n),runif(n)); beta=c(1,2)
y=X%*%beta+rnorm(n)
##
## set prior
A=diag(c(.05,.05)); betabar=c(0,0)
##
## make draws from posterior
betadraw=matrix(double(R*2),ncol=2)
for (rep in 1:R) {betadraw[rep,]=breg(y,X,betabar,A)}
##
## summarize draws
mat=apply(betadraw,2,quantile,probs=c(.01,.05,.5,.95,.99))
mat=rbind(beta,mat); rownames(mat)[1]="beta"; print(mat)
```

---

cgetC *Obtain A List of Cut-offs for Scale Usage Problems*

Description

`cgetC` obtains a list of censoring points, or cut-offs, used in the ordinal multivariate probit model of Rossi et al (2001). This approach uses a quadratic parameterization of the cut-offs. The model is useful for modeling correlated ordinal data on a scale from 1, ..., k with different scale usage patterns.

Usage

```
cgetC(e, k)
```

Arguments

`e`	quadratic parameter (>0 and less than 1)
`k`	items are on a scale from 1, . . . , k

Value

A vector of k+1 cut-offs.

Warning

This is a utility function which implements **no** error-checking.

Author(s)

Rob McCulloch and Peter Rossi, Graduate School of Business, University of Chicago. ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

Rossi et al (2001), "Overcoming Scale Usage Heterogeneity," *JASA*96, 20-31.

See Also

`rscaleUsage`

Examples

```
##
cgetC(.1,10)
```

`cheese` *Sliced Cheese Data*

Description

Panel data with sales volume for a package of Borden Sliced Cheese as well as a measure of display activity and price. Weekly data aggregated to the "key" account or retailer/market level.

Usage

```
data(cheese)
```

Format

A data frame with 5555 observations on the following 4 variables.

`RETAILER` a list of 88 retailers

`VOLUME` unit sales

`DISP` a measure of display activity – per cent ACV on display

`PRICE` in $

Source

Boatwright et al (1999), "Account-Level Modeling for Trade Promotion," *JASA* 94, 1063-1073.

References

Chapter 3, *Bayesian Statistics and Marketing* by Rossi et al.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

Examples

```
data(cheese)
cat(" Quantiles of the Variables ",fill=TRUE)
mat=apply(as.matrix(cheese[,2:4]),2,quantile)
print(mat)

##
## example of processing for use with rhierLinearModel
##
if(nchar(Sys.getenv("LONG_TEST")) != 0)
{

retailer=levels(cheese$RETAILER)
nreg=length(retailer)
nvar=3
regdata=NULL
for (reg in 1:nreg) {
        y=log(cheese$VOLUME[cheese$RETAILER==retailer[reg]])
        iota=c(rep(1,length(y)))
        X=cbind(iota,cheese$DISP[cheese$RETAILER==retailer[reg]],
                log(cheese$PRICE[cheese$RETAILER==retailer[reg]]))
        regdata[[reg]]=list(y=y,X=X)
}
Z=matrix(c(rep(1,nreg)),ncol=1)
nz=ncol(Z)
##
## run each individual regression and store results
##
lscoef=matrix(double(nreg*nvar),ncol=nvar)
for (reg in 1:nreg) {
        coef=lsfit(regdata[[reg]]$X,regdata[[reg]]$y,intercept=FALSE)$coef
        if (var(regdata[[reg]]$X[,2])==0)  { lscoef[reg,1]=coef[1]; lscoef[reg,3]=coef[2]}
```

```
        else {lscoef[reg,]=coef }
}

R=2000
Data=list(regdata=regdata,Z=Z)
Mcmc=list(R=R,keep=1)

betamean=array(double(nreg*nvar),dim=c(nreg,nvar))
burnin=100

set.seed(66)
out=rhierLinearModel(Data=Data,Mcmc=Mcmc)

for (k in 1:nvar) { betamean[,k]=apply(out$betadraw[,k,burnin:R],1,mean)}
print(betamean)
cat(" Deltadraws ",fill=TRUE)
mat=apply(out$Deltadraw,2,quantile,probs=c(.01,.05,.5,.95,.99))
print(mat)
cat(" Vbetadraws ",fill=TRUE)
mat=apply(out$Vbetadraw,2,quantile,probs=c(.01,.05,.5,.95,.99))
print(mat)

if(0){
coefn=c("Intercept","Display","LnPrice")
colors=c("blue","green","red","yellow")
par(mfrow=c(nvar,1),mar=c(5.1,15,4.1,13))
for (n in 1:nvar)
{
   plot(range(betamean[,n]),range(betamean[,n]),
     type="n",main=coefn[n],xlab="ls coef",ylab="post mean")
        points(lscoef[,n],betamean[,n],pch=17,col="blue",cex=1.2)
   abline(c(0,1))
}
}

}
```

`clusterMix` *Cluster Observations Based on Indicator MCMC Draws*

Description

`clusterMix` uses MCMC draws of indicator variables from a normal component mixture model to cluster observations based on a similarity matrix.

Usage

```
clusterMix(zdraw, cutoff = 0.9, SILENT = FALSE)
```

Arguments

`zdraw`	R x nobs array of draws of indicators
`cutoff`	cutoff probability for similarity (def=.9)
`SILENT`	logical flag for silent operation (def= FALSE)

Details

define a similarity matrix, Sim, Sim[i,j]=1 if observations i and j are in same component. Compute the posterior mean of Sim over indicator draws.

clustering is achieved by two means:

Method A: Find the indicator draw whose similarity matrix minimizes, loss(E[Sim]-Sim(z)), where loss is absolute deviation.

Method B: Define a Similarity matrix by setting any element of E[Sim] = 1 if E[Sim] > cutoff. Compute the clustering scheme associated with this "windsorized" Similarity matrix.

Value

`clustera`	indicator function for clustering based on method A above
`clusterb`	indicator function for clustering based on method B above

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch Chapter 3.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

`rnmixGibbs`

Examples

```
##
if(nchar(Sys.getenv("LONG_TEST")) != 0)
{
## simulate data from mixture of normals
n=500
pvec=c(.5,.5)
mu1=c(2,2)
mu2=c(-2,-2)
```

```
Sigma1=matrix(c(1,.5,.5,1),ncol=2)
Sigma2=matrix(c(1,.5,.5,1),ncol=2)
comps=NULL
comps[[1]]=list(mu1,backsolve(chol(Sigma1),diag(2)))
comps[[2]]=list(mu2,backsolve(chol(Sigma2),diag(2)))
dm=rmixture(n,pvec,comps)
## run MCMC on normal mixture
R=2000
Data=list(y=dm$x)
ncomp=2
Prior=list(ncomp=ncomp,a=c(rep(100,ncomp)))
Mcmc=list(R=R,keep=1)
out=rnmixGibbs(Data=Data,Prior=Prior,Mcmc=Mcmc)
begin=500
end=R
## find clusters
outclusterMix=clusterMix(out$zdraw[begin:end,])
##
## check on clustering versus "truth"
##  note: there could be switched labels
##
table(outclusterMix$clustera,dm$z)
table(outclusterMix$clusterb,dm$z)
}
##
```

`condMom` *Computes Conditional Mean/Var of One Element of MVN given All Others*

Description

`condMom` compute moments of conditional distribution of ith element of normal given all others.

Usage

```
condMom(x, mu, sigi, i)
```

Arguments

`x`	vector of values to condition on - ith element not used
`mu`	length(x) mean vector
`sigi`	length(x)-dim covariance matrix
`i`	conditional distribution of ith element

Details

$x \sim MVN(mu, Sigma)$.

`condMom` computes moments of x_i given x_{-i}.

Value

a list containing:

`cmean`	cond mean
`cvar`	cond variance

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

Examples

```
##
sig=matrix(c(1,.5,.5,.5,1,.5,.5,.5,1),ncol=3)
sigi=chol2inv(chol(sig))
mu=c(1,2,3)
x=c(1,1,1)
condMom(x,mu,sigi,2)
```

---

createX — *Create X Matrix for Use in Multinomial Logit and Probit Routines*

Description

`createX` makes up an X matrix in the form expected by Multinomial Logit (`rmnlIndepMetrop` and `rhierMnlRwMixture`) and Probit (`rmnpGibbs` and `rmvpGibbs`) routines. Requires an array of alternative specific variables and/or an array of "demographics" or variables constant across alternatives which may vary across choice occasions.

Usage

```
createX(p, na, nd, Xa, Xd, INT = TRUE, DIFF = FALSE, base = p)
```

Arguments

p	integer - number of choice alternatives
na	integer - number of alternative-specific vars in Xa
nd	integer - number of non-alternative specific vars
Xa	n x p*na matrix of alternative-specific vars
Xd	n x nd matrix of non-alternative specific vars
INT	logical flag for inclusion of intercepts
DIFF	logical flag for differencing wrt to base alternative
base	integer - index of base choice alternative

note: na,nd,Xa,Xd can be NULL to indicate lack of Xa or Xd variables.

Value

X matrix – n*(p-DIFF) x [(INT+nd)*(p-1) + na] matrix.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

rmnlIndepMetrop, rmnpGibbs

Examples

```
na=2; nd=1; p=3
vec=c(1,1.5,.5,2,3,1,3,4.5,1.5)
Xa=matrix(vec,byrow=TRUE,ncol=3)
Xa=cbind(Xa,-Xa)
Xd=matrix(c(-1,-2,-3),ncol=1)
createX(p=p,na=na,nd=nd,Xa=Xa,Xd=Xd)
createX(p=p,na=na,nd=nd,Xa=Xa,Xd=Xd,base=1)
createX(p=p,na=na,nd=nd,Xa=Xa,Xd=Xd,DIFF=TRUE)
createX(p=p,na=na,nd=nd,Xa=Xa,Xd=Xd,DIFF=TRUE,base=2)
createX(p=p,na=na,nd=NULL,Xa=Xa,Xd=NULL)
createX(p=p,na=NULL,nd=nd,Xa=NULL,Xd=Xd)
```

`customerSat` *Customer Satifaction Data*

Description

Responses to a satisfaction survey for a Yellow Pages advertising product. All responses are on a 10 point scale from 1 to 10 (10 is "Excellent" and 1 is "Poor")

Usage

```
data(customerSat)
```

Format

A data frame with 1811 observations on the following 10 variables.

`q1` Overall Satisfaction

`q2` Setting Competitive Prices

`q3` Holding Price Increase to a Minimum

`q4` Appropriate Pricing given Volume

`q5` Demonstrating Effectiveness of Purchase

`q6` Reach a Large # of Customers

`q7` Reach of Advertising

`q8` Long-term Exposure

`q9` Distribution

`q10` Distribution to Right Geographic Areas

Source

Rossi et al (2001), "Overcoming Scale Usage Heterogeneity," *JASA* 96, 20-31.

References

Case Study 3, *Bayesian Statistics and Marketing* by Rossi et al.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

Examples

```
data(customerSat)
apply(as.matrix(customerSat),2,table)
```

`detailing` *Physician Detailing Data from Manchanda et al (2004)*

Description

Monthly data on detailing (sales calls) on 1000 physicians. 23 mos of data for each Physician. Includes physician covariates. Dependent Variable (`scripts`) is the number of new prescriptions ordered by the physician for the drug detailed.

Usage

```
data(detailing)
```

Format

This R object is a list of two data frames, list(counts,demo).

List of 2:

$ counts:'data.frame': 23000 obs. of 4 variables:
. . . $ id : int [1:23000] 1 1 1 1 1 1 1 1 1 1
. . . $ scripts : int [1:23000] 3 12 3 6 5 2 5 1 5 3
. . . $ detailing : int [1:23000] 1 1 1 2 1 0 2 2 1 1
. . . $ lagged_scripts: int [1:23000] 4 3 12 3 6 5 2 5 1 5

$ demo :'data.frame': 1000 obs. of 4 variables:
. . . $ id : int [1:1000] 1 2 3 4 5 6 7 8 9 10
. . . $ generalphys : int [1:1000] 1 0 1 1 0 1 1 1 1 1
. . . $ specialist: int [1:1000] 0 1 0 0 1 0 0 0 0 0
. . . $ mean_samples: num [1:1000] 0.722 0.491 0.339 3.196 0.348

Details

generalphys is dummy for if doctor is a "general practitioner," specialist is dummy for if the physician is a specialist in the theraputic class for which the drug is intended, mean_samples is the mean number of free drug samples given the doctor over the sample.

Source

Manchanda, P., P. K. Chintagunta and P. E. Rossi (2004), "Response Modeling with Non-Random Marketing Mix Variables," *Journal of Marketing Research* 41, 467-478.

Examples

```
data(detailing)
cat(" table of Counts Dep Var", fill=TRUE)
print(table(detailing$counts[,2]))
cat(" means of Demographic Variables",fill=TRUE)
mat=apply(as.matrix(detailing$demo[,2:4]),2,mean)
```

```
print(mat)

##
## example of processing for use with rhierNegbinRw
##
if(nchar(Sys.getenv("LONG_TEST")) != 0)
{

data(detailing)
counts = detailing$counts
Z = detailing$demo

# Construct the Z matrix
Z[,1] = 1
Z[,2]=Z[,2]-mean(Z[,2])
Z[,3]=Z[,3]-mean(Z[,3])
Z[,4]=Z[,4]-mean(Z[,4])
Z=as.matrix(Z)
id=levels(factor(counts$id))
nreg=length(id)
nobs = nrow(counts$id)

regdata=NULL
for (i in 1:nreg) {
    X = counts[counts[,1] == id[i],c(3:4)]
    X = cbind(rep(1,nrow(X)),X)
    y = counts[counts[,1] == id[i],2]
    X = as.matrix(X)
    regdata[[i]]=list(X=X, y=y)
}
nvar=ncol(X)            # Number of X variables
nz=ncol(Z)              # Number of Z variables
rm(detailing,counts)
cat("Finished Reading data",fill=TRUE)
fsh()

Data = list(regdata=regdata, Z=Z)
deltabar = matrix(rep(0,nvar*nz),nrow=nz)
Vdelta = 0.01 * diag(nz)
nu = nvar+3
V = 0.01*diag(nvar)
a = 0.5
b = 0.1
Prior = list(deltabar=deltabar, Vdelta=Vdelta, nu=nu, V=V, a=a, b=b)

R = 10000
keep =1
s_beta=2.93/sqrt(nvar)
s_alpha=2.93
c=2
Mcmc = list(R=R, keep = keep, s_beta=s_beta, s_alpha=s_alpha, c=c)
out = rhierNegbinRw(Data, Prior, Mcmc)
```

```
# Unit level mean beta parameters
Mbeta = matrix(rep(0,nreg*nvar),nrow=nreg)
ndraws = length(out$alphadraw)
for (i in 1:nreg) { Mbeta[i,] = rowSums(out$Betadraw[i, , ])/ndraws }

cat(" Deltadraws ",fill=TRUE)
mat=apply(out$Deltadraw,2,quantile,probs=c(.01,.05,.5,.95,.99))
print(mat)
cat(" Vbetadraws ",fill=TRUE)
mat=apply(out$Vbetadraw,2,quantile,probs=c(.01,.05,.5,.95,.99))
print(mat)
cat(" alphadraws ",fill=TRUE)
mat=apply(matrix(out$alphadraw),2,quantile,probs=c(.01,.05,.5,.95,.99))
print(mat)
}
```

`eMixMargDen` *Compute Marginal Densities of A Normal Mixture Averaged over MCMC Draws*

Description

`eMixMargDen` assumes that a multivariate mixture of normals has been fitted via MCMC (using `rnmixGibbs`). For each MCMC draw, the marginal densities for each component in the multivariate mixture are computed on a user-supplied grid and then averaged over draws.

Usage

```
eMixMargDen(grid, probdraw, compdraw)
```

Arguments

`grid`	array of grid points, grid[,i] are ordinates for ith component
`probdraw`	array - each row of which contains a draw of probabilities of mixture comp
`compdraw`	list of lists of draws of mixture comp moments

Details

length(compdraw) is number of MCMC draws.
compdraw[[i]] is a list draws of mu and inv Chol root for each of mixture components.
compdraw[[i]][[j]] is jth component. compdraw[[i]][[j]]$mu is mean vector; compdraw[[i]][[j]]$rooti is the UL decomp of $Sigma^{-1}$.

Value

an array of the same dimension as grid with density values.

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type. To avoid errors, call with output from `rnmixGibbs`.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

`rnmixGibbs`

---

fsh *Flush Console Buffer*

Description

Flush contents of console buffer. This function only has an effect on the Windows GUI.

Usage

```
fsh()
```

Value

No value is returned.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

`ghkvec` *Compute GHK approximation to Multivariate Normal Integrals*

Description

`ghkvec` computes the GHK approximation to the integral of a multivariate normal density over a half plane defined by a set of truncation points.

Usage

```
ghkvec(L, trunpt, above, r)
```

Arguments

`L`	lower triangular Cholesky root of Covariance matrix
`trunpt`	vector of truncation points
`above`	vector of indicators for truncation above(1) or below(0)
`r`	number of draws to use in GHK

Value

approximation to integral

Note

`ghkvec` can accept a vector of truncations and compute more than one integral. That is, length(trunpt)/length(above) number of different integrals, each with the same Sigma and mean 0 but different truncation points. See example below for an example with two integrals at different truncation points.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi,Allenby and McCulloch, Chapter 2.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

Examples

```
##

Sigma=matrix(c(1,.5,.5,1),ncol=2)
L=t(chol(Sigma))
trunpt=c(0,0,1,1)
above=c(1,1)
ghkvec(L,trunpt,above,100)
```

`init.rmultiregfp` *Initialize Variables for Multivariate Regression Draw*

Description

`init.rmultiregfp` initializes variables which can be pre-computed for draws from the posterior of a multivariate regression model. `init.rmultiregfp` should be called prior to use of `rmultiregfp`

Usage

```
init.rmultiregfp(X, A, Bbar, nu, V)
```

Arguments

`X`	Design matrix
`A`	Prior Precision matrix (m x m)
`Bbar`	Prior mean matrix (m x k)
`nu`	degrees of freedom parmeter for Sigma prior
`V`	location parameter for Sigma prior

Details

model: $Y = XB + U$. $u_i \sim N(0, \Sigma)$. u_i is the ith row of U. Y is n x m. X is n x k. B is k x m.

priors: $vec(B) \sim N(vec(Bbar, \Sigma(x)A^{-1})$
$\Sigma \sim IW(nu, V)$.

Value

A list containing ...

`IR`	Inverse of Cholesky Root of $(X'X + A)$
`RA`	Cholesky root of A
`RABbar`	RA %*% Bbar
`nu`	d.f. parm for IWishart prior
`V`	location matrix for IWishart prior

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 2.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

rmultiregfp

---

llmnl *Evaluate Log Likelihood for Multinomial Logit Model*

Description

`llmnl` evaluates log-likelihood for the multinomial logit model.

Usage

```
llmnl(beta,y, X)
```

Arguments

`beta`	k x 1 coefficient vector
`y`	n x 1 vector of obs on y (1,. . . , p)
`X`	n*p x k Design matrix (use `createX` to make)

Details

Let $mu_i = X_i\beta$, then $Pr(y_i = j) = exp(mu_{i,j})/\sum_k exp(mu_{i,k})$.
X_i is the submatrix of X corresponding to the ith observation. X has n*p rows.

Use `createX` to create X.

Value

value of log-likelihood (sum of log prob of observed multinomial outcomes).

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

createX, rmnlIndepMetrop

Examples

```
##
## Not run: ll=llmnl(beta,y,X)
```

---

llmnp *Evaluate Log Likelihood for Multinomial Probit Model*

Description

llmnp evaluates the log-likelihood for the multinomial probit model.

Usage

```
llmnp(beta, Sigma, X, y, r)
```

Arguments

beta	k x 1 vector of coefficients
Sigma	(p-1) x (p-1) Covariance matrix of errors
X	X is n*(p-1) x k array. X is from differenced system.
y	y is vector of n indicators of multinomial response (1, . . . , p).
r	number of draws used in GHK

Details

X is (p-1)*n x k matrix. Use createX with DIFF=TRUE to create X.

Model for each obs: $w = Xbeta + e$. $e \sim N(0, Sigma)$.

censoring mechanism:

if $y = j (j < p), w_j > max(w_{-j})$ and $w_j > 0$
if $y = p, w < 0$

To use GHK, we must transform so that these are rectangular regions e.g. if $y = 1, w_1 > 0$ and $w_1 - w_{-1} > 0$.

Define A_j such that if j=1,...,p-1, $A_j w = A_j mu + A_j e > 0$ is equivalent to $y = j$. Thus, if y=j, we have $A_j e > -A_j mu$. Lower truncation is $-A_j mu$ and $cov = A_j Sigmat(A_j)$. For $j = p$, $e < -mu$.

Value

value of log-likelihood (sum of log prob of observed multinomial outcomes).

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapters 2 and 4.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

`createX`, `rmnpGibbs`

Examples

```
##
## Not run: ll=llmnp(beta,Sigma,X,y,r)
```

`llnhlogit` *Evaluate Log Likelihood for non-homothetic Logit Model*

Description

`llmnp` evaluates log-likelihood for the Non-homothetic Logit model.

Usage

```
llnhlogit(theta, choice, lnprices, Xexpend)
```

Arguments

`theta`	parameter vector (see details section)
`choice`	n x 1 vector of choice (1, ..., p)
`lnprices`	n x p array of log-prices
`Xexpend`	n x d array of vars predicting expenditure

Details

Non-homothetic logit model with: $ln(psi_i(U)) = alpha_i - e^{k_i}U$

Structure of theta vector
alpha: (p x 1) vector of utility intercepts.
k: (p x 1) vector of utility rotation parms.
gamma: (k x 1) – expenditure variable coefs.
tau: (1 x 1) – logit scale parameter.

Value

value of log-likelihood (sum of log prob of observed multinomial outcomes).

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch,Chapter 4.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

`simnhlogit`

Examples

```
##
## Not run: ll=llnhlogit(theta,choice,lnprices,Xexpend)
```

`lndIChisq` *Compute Log of Inverted Chi-Squared Density*

Description

`lndIChisq` computes the log of an Inverted Chi-Squared Density.

Usage

```
lndIChisq(nu, ssq, x)
```

Arguments

`nu`	d.f. parameter
`ssq`	scale parameter
`x`	ordinate for density evaluation

Details

$Z = \nu * ssq/\chi^2_\nu$, $Z \sim$ Inverted Chi-Squared.
`lndIChisq` computes the complete log-density, including normalizing constants.

Value

log density value

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 2.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

`dchisq`

Examples

```
##
lndIChisq(3,1,2)
```

`lndIWishart` *Compute Log of Inverted Wishart Density*

Description

`lndIWishart` computes the log of an Inverted Wishart density.

Usage

```
lndIWishart(nu, V, IW)
```

Arguments

`nu`	d.f. parameter
`V`	"location" parameter
`IW`	ordinate for density evaluation

Details

$Z \sim$ Inverted Wishart(nu,V).
in this parameterization, $E[Z] = 1/(nu-k-1)V$, V is a k x k matrix `lndIWishart` computes the complete log-density, including normalizing constants.

Value

log density value

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 2.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

`rwishart`

Examples

```
##
lndIWishart(5,diag(3),(diag(3)+.5))
```

`lndMvn` *Compute Log of Multivariate Normal Density*

Description

`lndMvn` computes the log of a Multivariate Normal Density.

Usage

```
lndMvn(x, mu, rooti)
```

Arguments

`x`	density ordinate
`mu`	mu vector
`rooti`	inv of Upper Triangular Cholesky root of Sigma

Details

$z \sim N(mu, \Sigma)$

Value

log density value

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 2.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

`lndMvst`

Examples

```
##
Sigma=matrix(c(1,.5,.5,1),ncol=2)
lndMvn(x=c(rep(0,2)),mu=c(rep(0,2)),rooti=backsolve(chol(Sigma),diag(2)))
```

`lndMvst` *Compute Log of Multivariate Student-t Density*

Description

`lndMvst` computes the log of a Multivariate Student-t Density.

Usage

```
lndMvst(x, nu, mu, rooti,NORMC)
```

Arguments

`x`	density ordinate
`nu`	d.f. parameter
`mu`	mu vector
`rooti`	inv of Cholesky root of Sigma
`NORMC`	include normalizing constant, def: FALSE

Details

$z \sim MVst(mu, nu, \Sigma)$

Value

log density value

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 2.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

lndMvn

Examples

```
##
Sigma=matrix(c(1,.5,.5,1),ncol=2)
lndMvst(x=c(rep(0,2)),nu=4,mu=c(rep(0,2)),rooti=backsolve(chol(Sigma),diag(2)))
```

---

logMargDenNR *Compute Log Marginal Density Using Newton-Raftery Approx*

Description

logMargDenNR computes log marginal density using the Newton-Raftery approximation. Note: this approximation can be influenced by outliers in the vector of log-likelihoods. Use with **care** .

Usage

```
logMargDenNR(ll)
```

Arguments

ll	vector of log-likelihoods evaluated at length(ll) MCMC draws

Value

approximation to log marginal density value.

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 6.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

`margarine` *Household Panel Data on Margarine Purchases*

Description

Panel data on purchases of margarine by 516 households. Demographic variables are included.

Usage

```
data(margarine)
```

Format

This is an R object that is a list of two data frames, list(choicePrice,demos)

List of 2
$ choicePrice:'data.frame': 4470 obs. of 12 variables:
. . . $ hhid : int [1:4470] 2100016 2100016 2100016 2100016
. . . $ choice : num [1:4470] 1 1 1 1 1 4 1 1 4 1
. . . $ PPk_Stk : num [1:4470] 0.66 0.63 0.29 0.62 0.5 0.58 0.29
. . . $ PBB_Stk : num [1:4470] 0.67 0.67 0.5 0.61 0.58 0.45 0.51
. . . $ PFl_Stk : num [1:4470] 1.09 0.99 0.99 0.99 0.99 0.99 0.99
. . . $ PHse_Stk: num [1:4470] 0.57 0.57 0.57 0.57 0.45 0.45 0.29
. . . $ PGen_Stk: num [1:4470] 0.36 0.36 0.36 0.36 0.33 0.33 0.33
. . . $ PImp_Stk: num [1:4470] 0.93 1.03 0.69 0.75 0.72 0.72 0.72
. . . $ PSS_Tub : num [1:4470] 0.85 0.85 0.79 0.85 0.85 0.85 0.85
. . . $ PPk_Tub : num [1:4470] 1.09 1.09 1.09 1.09 1.07 1.07 1.07
. . . $ PFl_Tub : num [1:4470] 1.19 1.19 1.19 1.19 1.19 1.19 1.19
. . . $ PHse_Tub: num [1:4470] 0.33 0.37 0.59 0.59 0.59 0.59 0.59

Pk is Parkay; BB is BlueBonnett, Fl is Fleischmanns, Hse is house, Gen is generic, Imp is Imperial, SS is Shed Spread. _Stk indicates stick, _Tub indicates Tub form.

$ demos :'data.frame': 516 obs. of 8 variables:
. . . $ hhid : num [1:516] 2100016 2100024 2100495 2100560
. . . $ Income : num [1:516] 32.5 17.5 37.5 17.5 87.5 12.5
. . . $ Fs3_4 : int [1:516] 0 1 0 0 0 0 0 0 0 0
. . . $ Fs5 : int [1:516] 0 0 0 0 0 0 0 0 1 0
. . . $ Fam_Size : int [1:516] 2 3 2 1 1 2 2 2 5 2
. . . $ college : int [1:516] 1 1 0 0 1 0 1 0 1 1
. . . $ whtcollar: int [1:516] 0 1 0 1 1 0 0 0 1 1
. . . $ retired : int [1:516] 1 1 1 0 0 1 0 1 0 0

Fs3_4 is dummy (family size 3-4). Fs5 is dummy for family size >= 5. college,whtcollar,retired are dummies reflecting these statuses.

Details

choice is a multinomial indicator of one of the 10 brands (in order listed under format). All prices are in $.

Source

Allenby and Rossi (1991), "Quality Perceptions and Asymmetric Switching Between Brands," *Marketing Science* 10, 185-205.

References

Chapter 5, *Bayesian Statistics and Marketing* by Rossi et al.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

Examples

```
data(margarine)
cat(" Table of Choice Variable ",fill=TRUE)
print(table(margarine$choicePrice[,2]))
cat(" Means of Prices",fill=TRUE)
mat=apply(as.matrix(margarine$choicePrice[,3:12]),2,mean)
print(mat)
cat(" Quantiles of Demographic Variables",fill=TRUE)
mat=apply(as.matrix(margarine$demos[,2:8]),2,quantile)
print(mat)

##
## example of processing for use with rhierMnlRwMixture
##
if(nchar(Sys.getenv("LONG_TEST")) != 0)
{
select= c(1:5,7)  ## select brands
chPr=as.matrix(margarine$choicePrice)
## make sure to log prices
chPr=cbind(chPr[,1],chPr[,2],log(chPr[,2+select]))
demos=as.matrix(margarine$demos[,c(1,2,5)])

## remove obs for other alts
chPr=chPr[chPr[,2] <= 7,]
chPr=chPr[chPr[,2] != 6,]

## recode choice
chPr[chPr[,2] == 7,2]=6

hhidl=levels(as.factor(chPr[,1]))
lgtdata=NULL
nlgt=length(hhidl)
p=length(select)  ## number of choice alts
ind=1
for (i in 1:nlgt) {
   nobs=sum(chPr[,1]==hhidl[i])
   if(nobs >=5) {
```

```
      data=chPr[chPr[,1]==hhidl[i],]
      y=data[,2]
      names(y)=NULL
      X=createX(p=p,na=1,Xa=data[,3:8],nd=NULL,Xd=NULL,INT=TRUE,base=1)
       lgtdata[[ind]]=list(y=y,X=X,hhid=hhidl[i]); ind=ind+1
   }
}
nlgt=length(lgtdata)
##
## now extract demos corresponding to hhs in lgtdata
##
Z=NULL
nlgt=length(lgtdata)
for(i in 1:nlgt){
   Z=rbind(Z,demos[demos[,1]==lgtdata[[i]]$hhid,2:3])
}
##
## take log of income and family size and demean
##
Z=log(Z)
Z[,1]=Z[,1]-mean(Z[,1])
Z[,2]=Z[,2]-mean(Z[,2])

keep=5
R=20000
mcmc1=list(keep=keep,R=R)
out=rhierMnlRwMixture(Data=list(p=p,lgtdata=lgtdata,Z=Z),Prior=list(ncomp=1),Mcmc=mcmc1)

begin=100/keep; end=R/keep
cat(" Posterior Mean of Delta ",fill=TRUE)
mat=apply(out$Deltadraw[begin:end,],2,mean)
print(matrix(mat,ncol=6))
pmom=momMix(out$probdraw[begin:end,],out$compdraw[begin:end])
cat(" posterior expectation of mu",fill=TRUE)
print(pmom$mu)
cat(" posterior expectation of sd",fill=TRUE)
print(pmom$sd)
cat(" posterior expectation of correlations",fill=TRUE)
print(pmom$corr)

}
```

`mixDen` *Compute Marginal Density for Multivariate Normal Mixture*

Description

`mixDen` computes the marginal density for each component of a normal mixture at each of the points on a user-specifed grid.

Usage

```
mixDen(x, pvec, comps)
```

Arguments

`x`	array - ith column gives grid points for ith variable
`pvec`	vector of mixture component probabilites
`comps`	list of lists of components for normal mixture

Details

length(comps) is the number of mixture components. comps[[j]] is a list of parameters of the jth component. comps[[j]]$mu is mean vector; comps[[j]]$rooti is the UL decomp of $Sigma^{-1}$.

Value

an array of the same dimension as grid with density values.

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 3.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

rnmixGibbs

Examples

```
## Not run:
##
##  see examples in rnmixGibbs documentation
##
## End(Not run)
```

`mixDenBi` *Compute Bivariate Marginal Density for a Normal Mixture*

Description

`mixDenBi` computes the implied bivariate marginal density from a mixture of normals with specified mixture probabilities and component parameters.

Usage

```
mixDenBi(i, j, xi, xj, pvec, comps)
```

Arguments

`i`	index of first variable
`j`	index of second variable
`xi`	grid of values of first variable
`xj`	grid of values of second variable
`pvec`	normal mixture probabilities
`comps`	list of lists of components

Details

length(comps) is the number of mixture components. comps[[j]] is a list of parameters of the jth component. comps[[j]]$mu is mean vector; comps[[j]]$rooti is the UL decomp of $Sigma^{-1}$.

Value

an array (length(xi)=length(xj) x 2) with density value

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 3.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

rnmixGibbs, mixDen

Examples

```
## Not run:
##
##  see examples in rnmixGibbs documentation
##
## End(Not run)
```

`mnlHess` *Computes -Expected Hessian for Multinomial Logit*

Description

`mnlHess` computes -Expected[Hessian] for Multinomial Logit Model

Usage

```
mnlHess(beta,y, X)
```

Arguments

`beta`	k x 1 vector of coefficients
`y`	n x 1 vector of choices, (1, . . . ,p)
`X`	n*p x k Design matrix

Details

See `llmnl` for information on structure of X array. Use `createX` to make X.

Value

k x k matrix

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 3.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

llmnl, createX, rmnlIndepMetrop

Examples

```
##
## Not run: mnlHess(beta,y,X)
```

---

mnpProb *Compute MNP Probabilities*

Description

mnpProb computes MNP probabilities for a given X matrix corresponding to one observation. This function can be used with output from rmnpGibbs to simulate the posterior distribution of market shares or fitted probabilties.

Usage

```
mnpProb(beta, Sigma, X, r)
```

Arguments

beta	MNP coefficients
Sigma	Covariance matrix of latents
X	X array for one observation – use createX to make
r	number of draws used in GHK (def: 100)

Details

see rmnpGibbs for definition of the model and the interpretation of the beta, Sigma parameters. Uses the GHK method to compute choice probabilities. To simulate a distribution of probabilities, loop over the beta, Sigma draws from rmnpGibbs output.

Value

p x 1 vector of choice probabilites

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi,Allenby and McCulloch, Chapters 2 and 4.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

rmnpGibbs, createX

Examples

```
##
## example of computing MNP probabilites
##  here I'm thinking of Xa as having the prices of each of the 3 alternatives
Xa=matrix(c(1,.5,1.5),nrow=1)
X=createX(p=3,na=1,nd=NULL,Xa=Xa,Xd=NULL,DIFF=TRUE)
beta=c(1,-1,-2)  ## beta contains two intercepts and the price coefficient
Sigma=matrix(c(1,.5,.5,1),ncol=2)
mnpProb(beta,Sigma,X)
```

---

momMix — *Compute Posterior Expectation of Normal Mixture Model Moments*

Description

momMix averages the moments of a normal mixture model over MCMC draws.

Usage

```
momMix(probdraw, compdraw)
```

Arguments

probdraw	R x ncomp list of draws of mixture probs
compdraw	list of length R of draws of mixture component moments

Details

R is the number of MCMC draws in argument list above.
ncomp is the number of mixture components fitted.
compdraw is a list of lists of lists with mixture components.
compdraw[[i]] is ith draw.
compdraw[[i]][[j]][[1]] is the mean parameter vector for the jth component, ith MCMC draw.
compdraw[[i]][[j]][[2]] is the UL decomposition of $Sigma^{-1}$ for the jth component, ith MCMC draw.

Value

a list of the following items ...

`mu`	Posterior Expectation of Mean
`sigma`	Posterior Expecation of Covariance Matrix
`sd`	Posterior Expectation of Vector of Standard Deviations
`corr`	Posterior Expectation of Correlation Matrix

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 5.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

`rmixGibbs`

`nmat` *Convert Covariance Matrix to a Correlation Matrix*

Description

`nmat` converts a covariance matrix (stored as a vector, col by col) to a correlation matrix (also stored as a vector).

Usage

```
nmat(vec)
```

Arguments

`vec`	k x k Cov matrix stored as a k*k x 1 vector (col by col)

Details

This routine is often used with apply to convert an R x (k*k) array of covariance MCMC draws to correlations. As in `corrdraws=apply(vardraws,1,nmat)`

Value

k*k x 1 vector with correlation matrix

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

Examples

```
##
set.seed(66)
X=matrix(rnorm(200,4),ncol=2)
Varmat=var(X)
nmat(as.vector(Varmat))
```

---

numEff — *Compute Numerical Standard Error and Relative Numerical Efficiency*

Description

`numEff` computes the numerical standard error for the mean of a vector of draws as well as the relative numerical efficiency (ratio of variance of mean of this time series process relative to iid sequence).

Usage

```
numEff(x, m = as.integer(min(length(x), (100/sqrt(5000)) * sqrt(length(x)))))
```

Arguments

`x`	R x 1 vector of draws
`m`	number of lags for autocorrelations

Details

default for number of lags is chosen so that if R = 5000, m =100 and increases as the sqrt(R).

Value

`stderr`	standard error of the mean of x
`f`	variance ratio (relative numerical efficiency)

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 3.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

Examples

```
numEff(rnorm(1000),m=20)
numEff(rnorm(1000))
```

---

rbiNormGibbs *Illustrate Bivariate Normal Gibbs Sampler*

Description

`rbiNormGibbs` implements a Gibbs Sampler for the bivariate normal distribution. Intermediate moves are shown and the output is contrasted with the iid sampler. i This function is designed for illustrative/teaching purposes.

Usage

```
rbiNormGibbs(initx = 2, inity = -2, rho, burnin = 100, R = 500)
```

Arguments

`initx`	initial value of parameter on x axis (def: 2)
`inity`	initial value of parameter on y axis (def: -2)
`rho`	correlation for bivariate normals
`burnin`	burn-in number of draws (def:100)
`R`	number of MCMC draws (def:500)

Details

(theta1,theta2) N((0,0), Sigma=matrix(c(1,rho,rho,1),ncol=2))

Value

R x 2 array of draws

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapters 2 and 3.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

Examples

```
##
## Not run:  out=rbiNormGibbs(rho=.95)
```

---

rbprobitGibbs *Gibbs Sampler (Albert and Chib) for Binary Probit*

Description

`rbprobitGibbs` implements the Albert and Chib Gibbs Sampler for the binary probit model.

Usage

```
rbprobitGibbs(Data, Prior, Mcmc)
```

Arguments

`Data`	list(X,y)
`Prior`	list(betabar,A)
`Mcmc`	list(R,keep)

Details

Model: $z = X\beta + e$. $e \sim N(0, I)$. y=1, if z> 0.

Prior: $\beta \sim N(betabar, A^{-1})$.

List arguments contain

`X` Design Matrix

`y` n x 1 vector of observations, (0 or 1)

`betabar` k x 1 prior mean (def: 0)

`A` k x k prior precision matrix (def: .01I)

`R` number of MCMC draws

`keep` thinning parameter - keep every keepth draw (def: 1)

Value

`betadraw` R/keep x k array of betadraws

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 3.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

rmnpGibbs

Examples

```
##
## rbprobitGibbs example
##
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}

set.seed(66)
simbprobit=
function(X,beta) {
##  function to simulate from binary probit including x variable
y=ifelse((X%*%beta+rnorm(nrow(X)))<0,0,1)
list(X=X,y=y,beta=beta)
}

nobs=200
X=cbind(rep(1,nobs),runif(nobs),runif(nobs))
beta=c(0,1,-1)
nvar=ncol(X)
simout=simbprobit(X,beta)

Data=list(X=simout$X,y=simout$y)
Mcmc=list(R=R,keep=1)

out=rbprobitGibbs(Data=Data,Mcmc=Mcmc)

cat(" Betadraws ",fill=TRUE)
mat=apply(out$betadraw,2,quantile,probs=c(.01,.05,.5,.95,.99))
mat=rbind(beta,mat); rownames(mat)[1]="beta"; print(mat)
```

`rdirichlet` *Draw From Dirichlet Distribution*

Description

`rdirichlet` draws from Dirichlet

Usage

```
rdirichlet(alpha)
```

Arguments

`alpha`	vector of Dirichlet parms (must be > 0)

Value

Vector of draws from Dirichlet

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 2.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

Examples

```
##
set.seed(66)
rdirichlet(c(rep(3,5)))
```

`rhierBinLogit` *MCMC Algorithm for Hierarchical Binary Logit*

Description

`rhierBinLogit` implements an MCMC algorithm for hierarchical binary logits with a normal heterogeneity distribution. This is a hybrid sampler with a RW Metropolis step for unit-level logit parameters.

`rhierBinLogit` is designed for use on choice-based conjoint data with partial profiles. The Design matrix is based on differences of characteristics between two alternatives. See Appendix A of *Bayesian Statistics and Marketing* for details.

Usage

```
rhierBinLogit(Data, Prior, Mcmc)
```

Arguments

`Data`	list(lgtdata,Z) (note: Z is optional)
`Prior`	list(Deltabar,ADelta,nu,V) (note: all are optional)
`Mcmc`	list(sbeta,R,keep) (note: all but R are optional)

Details

Model:
$y_{hi} = 1$ with $pr = exp(x'_{hi}beta_h)/(1 + exp(x'_{hi}beta_h)$. $beta_h$ is nvar x 1.
h=1,. . . ,length(lgtdata) units or "respondents" for survey data.

$beta_h$= ZDelta[h,] + u_h.
Note: here ZDelta refers to Z%*%Delta, ZDelta[h,] is hth row of this product.
Delta is an nz x nvar array.

$u_h \sim N(0, V_{beta})$.

Priors:
$delta = vec(Delta) \sim N(vec(Deltabar), V_{beta}(x)ADelta^{-1})$
$V_{beta} \sim IW(nu, V)$

Lists contain:

`lgtdata` list of lists with each cross-section unit MNL data

`lgtdata[[h]]$y` n_h vector of binary outcomes (0,1)

`lgtdata[[h]]$X` n_h by nvar design matrix for hth unit

`Deltabar` nz x nvar matrix of prior means (def: 0)

`ADelta` prior prec matrix (def: .01I)

`nu` d.f. parm for IW prior on norm comp Sigma (def: nvar+3)

`V` pds location parm for IW prior on norm comp Sigma (def: nuI)

`sbeta` scaling parm for RW Metropolis (def: .2)

`R` number of MCMC draws

`keep` MCMC thinning parm: keep every keepth draw (def: 1)

Value

a list containing:

`Deltadraw`	R/keep x nz*nvar matrix of draws of Delta
`betadraw`	nlgt x nvar x R/keep array of draws of betas
`Vbetadraw`	R/keep x nvar*nvar matrix of draws of Vbeta
`llike`	R/keep vector of log-like values
`reject`	R/keep vector of reject rates over nlgt units

Note

Some experimentation with the Metropolis scaling paramter (sbeta) may be required.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 5.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

rhierMnlRwMixture

Examples

```
##
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=10000} else {R=10}

set.seed(66)
nvar=5                          ## number of coefficients
nlgt=1000                       ## number of cross-sectional units
nobs=10                         ## number of observations per unit
nz=2                            ## number of regressors in mixing distribution

## set hyper-parameters
##     B=ZDelta + U

Z=matrix(c(rep(1,nlgt),runif(nlgt,min=-1,max=1)),nrow=nlgt,ncol=nz)
Delta=matrix(c(-2,-1,0,1,2,-1,1,-.5,.5,0),nrow=nz,ncol=nvar)
iota=matrix(1,nrow=nvar,ncol=1)
```

```
Vbeta=diag(nvar)+.5*iota%*%t(iota)

## simulate data
lgtdata=NULL

for (i in 1:nlgt)
{ beta=t(Delta)%*%Z[i,]+as.vector(t(chol(Vbeta))%*%rnorm(nvar))
  X=matrix(runif(nobs*nvar),nrow=nobs,ncol=nvar)
  prob=exp(X%*%beta)/(1+exp(X%*%beta))
  unif=runif(nobs,0,1)
  y=ifelse(unif<prob,1,0)
  lgtdata[[i]]=list(y=y,X=X,beta=beta)
}

Data=list(Dat=lgtdata,Demo=Z)
out=rhierBinLogit(Data=list(lgtdata=lgtdata,Z=Z),Mcmc=list(R=R))

cat(" Deltadraws ",fill=TRUE)
mat=apply(out$Deltadraw,2,quantile,probs=c(.01,.05,.5,.95,.99))
mat=rbind(as.vector(Delta),mat); rownames(mat)[1]="delta"; print(mat)
cat(" Vbetadraws ",fill=TRUE)
mat=apply(out$Vbetadraw,2,quantile,probs=c(.01,.05,.5,.95,.99))
mat=rbind(as.vector(Vbeta),mat); rownames(mat)[1]="Vbeta"; print(mat)

if(0){
td=as.vector(Delta)
par(mfrow=c(2,2))
matplot(out$Deltadraw[,(1:nvar)],type="l")
abline(h=td[1:nvar],col=(1:nvar))
matplot(out$Deltadraw[,((nvar+1):(2*nvar))],type="l")
abline(h=td[(nvar+1):(2*nvar)],col=(1:nvar))
matplot(out$Vbetadraw[,c(1,7,13,19,25)],type="l")
abline(h=1.5)
matplot(out$Vbetadraw[,-c(1,7,13,19,25)],type="l")
abline(h=.5)
}
```

`rhierLinearMixture` *Gibbs Sampler for Hierarchical Linear Model*

Description

`rhierLinearMixture` implements a Gibbs Sampler for hierarchical linear models with a mixture of normals prior.

Usage

```
rhierLinearMixture(Data, Prior, Mcmc)
```

Arguments

`Data`	list(regdata,Z) (Z optional).
`Prior`	list(deltabar,Ad,mubar,Amu,nu,V,nu.e,ssq,ncomp) (all but ncomp are optional).
`Mcmc`	list(R,keep) (R required).

Details

Model: length(regdata) regression equations.
$y_i = X_i beta_i + e_i$. $e_i \sim N(0, tau_i)$. nvar X vars in each equation.

Priors:
$tau_i \sim$ nu.e$*ssq_i/\chi^2_{nu.e}$. tau_i is the variance of e_i.

$beta_i$= ZDelta[i,] + u_i.
Note: here ZDelta refers to Z%*%D, ZDelta[i,] is ith row of this product.
Delta is an nz x nvar array.

$u_i \sim N(mu_{ind}, Sigma_{ind})$. $ind \sim$ multinomial(pvec).

$pvec \sim$ dirichlet (a)
$delta = vec(Delta) \sim N(deltabar, A_d^{-1})$
$mu_j \sim N(mubar, Sigma_j(x) Amu^{-1})$
$Sigma_j \sim$ IW(nu,V)

List arguments contain:

`regdata`	list of lists with X,y matrices for each of length(regdata) regressions
`regdata[[i]]$X`	X matrix for equation i
`regdata[[i]]$y`	y vector for equation i
`deltabar`	nz*nvar vector of prior means (def: 0)
`Ad`	prior prec matrix for vec(Delta) (def: .01I)
`mubar`	nvar x 1 prior mean vector for normal comp mean (def: 0)
`Amu`	prior precision for normal comp mean (def: .01I)
`nu`	d.f. parm for IW prior on norm comp Sigma (def: nvar+3)
`V`	pds location parm for IW prior on norm comp Sigma (def: nuI)
`nu.e`	d.f. parm for regression error variance prior (def: 3)
`ssq`	scale parm for regression error var prior (def: var(y_i))
`ncomp`	number of components used in normal mixture
`R`	number of MCMC draws
`keep`	MCMC thinning parm: keep every keepth draw (def: 1)

Value

a list containing

`taudraw`	R/keep x nreg array of error variance draws
`betadraw`	nreg x nvar x R/keep array of individual regression coef draws
`Deltadraw`	R/keep x nz x nvar array of Deltadraws
`probdraw`	R/keep x ncomp matrix of draws of probs of mixture components (pvec)
`compdraw`	list of list of lists (length R/keep)

Note

More on `compdraw` component of return value list:

compdraw[[i]] the ith draw of components for mixtures
compdraw[[i]][[j]]] ith draw of the jth normal mixture comp
compdraw[[i]][[j]][[1]]] ith draw of jth normal mixture comp mean vector
compdraw[[i]][[j]][[2]]] ith draw of jth normal mixture cov parm (rooti)

Note: Z should **not** include an intercept and should be centered for ease of interpretation.

Be careful in assessing prior parameter, Amu. .01 can be too small for some applications. See Rossi et al, chapter 5 for full discussion.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 3.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

rhierLinearModel

Examples

```
##
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}

set.seed(66)
nreg=300; nobs=500; nvar=3; nz=2

Z=matrix(runif(nreg*nz),ncol=nz)
Z=t(t(Z)-apply(Z,2,mean))
```

```
Delta=matrix(c(1,-1,2,0,1,0),ncol=nz)
tau0=.1
iota=c(rep(1,nobs))

## create arguments for rmixture

tcomps=NULL
a=matrix(c(1,0,0,0.5773503,1.1547005,0,-0.4082483,0.4082483,1.2247449),ncol=3)
tcomps[[1]]=list(mu=c(0,-1,-2),rooti=a)
tcomps[[2]]=list(mu=c(0,-1,-2)*2,rooti=a)
tcomps[[3]]=list(mu=c(0,-1,-2)*4,rooti=a)
tpvec=c(.4,.2,.4)

regdata=NULL                                          # simulated data with Z
betas=matrix(double(nreg*nvar),ncol=nvar)
tind=double(nreg)

# simulate datasets with/without Z, using same components and tau

for (reg in 1:nreg) {
tempout=rmixture(1,tpvec,tcomps)
betas[reg,]=Delta%*%Z[reg,]+as.vector(tempout$x)
tind[reg]=tempout$z
X=cbind(iota,matrix(runif(nobs*(nvar-1)),ncol=(nvar-1)))
tau=tau0*runif(1,min=0.5,max=1)
y=X%*%betas[reg,]+sqrt(tau)*rnorm(nobs)
regdata[[reg]]=list(y=y,X=X,beta=betas[reg,],tau=tau)
}

## run rhierLinearMixture

Data=list(regdata=regdata,Z=Z)
Prior=list(ncomp=3)
Mcmc=list(R=R,keep=1)

out1=rhierLinearMixture(Data=Data,Prior=Prior,Mcmc=Mcmc)

if(R>1000) {begin=501} else {begin=1}

apply(out1$Deltadraw[begin:R,],2,mean)
cat(" Deltadraws ",fill=TRUE)
mat=apply(out1$Deltadraw,2,quantile,probs=c(.01,.05,.5,.95,.99))
mat=rbind(as.vector(Delta),mat)
rownames(mat)[1]="delta"
print(mat)

if(0){
## plotting examples
## plot histograms of draws of betas for nth regression

betahist=function(n)
{
par(mfrow=c(1,3))
```

```
hist(out1$betadraw[n,1,begin:R],breaks=30,main="beta1 with Z",xlab=" ",ylab=" ")
abline(v=hhbetamean1[n,1],col="red",lwd=2)
abline(v=regdata[[n]]$beta[1],col="blue",lwd=2)
hist(out1$betadraw[n,2,begin:R],breaks=30,main="beta2 with Z",xlab=" ",ylab=" ")
abline(v=hhbetamean1[n,2],col="red",lwd=2)
abline(v=regdata[[n]]$beta[2],col="blue",lwd=2)
hist(out1$betadraw[n,3,begin:R],breaks=30,main="beta3 with Z",xlab=" ",ylab=" ")
abline(v=hhbetamean1[n,3],col="red",lwd=2)
abline(v=regdata[[n]]$beta[3],col="blue",lwd=2)
}

betahist(10)    ## plot betas for 10th regression, using regdata
betahist(20)
betahist(30)

## plot univariate marginal density of betas

grid=NULL
for (i in 1:nvar){
  rgi=range(betas[,i])
  gr=seq(from=rgi[1],to=rgi[2],length.out=50)
  grid=cbind(grid,gr)
}

tmden=mixDen(grid,tpvec,tcomps)
pmden=eMixMargDen(grid,as.matrix(out1$probdraw[begin:R,]),out1$compdraw[begin:R])

par(mfrow=c(1,3))

for (i in 1:nvar){
plot(range(grid[,i]),c(0,1.1*max(tmden[,i],pmden[,i])),type="n",xlab="",ylab="density")
lines(grid[,i],tmden[,i],col="blue",lwd=2)
lines(grid[,i],pmden[,i],col="red",lwd=2)
}

# plot bivariate marginal density of betas

end=R
rx1=range(betas[,1])
rx2=range(betas[,2])
rx3=range(betas[,3])
x1=seq(from=rx1[1],to=rx1[2],length.out=50)
x2=seq(from=rx2[1],to=rx2[2],length.out=50)
x3=seq(from=rx3[1],to=rx3[2],length.out=50)
den12=matrix(0,ncol=length(x1),nrow=length(x2))
den23=matrix(0,ncol=length(x2),nrow=length(x3))
den13=matrix(0,ncol=length(x1),nrow=length(x3))

for(ind in as.integer(seq(from=begin,to=end,length.out=100))){
den12=den12+mixDenBi(1,2,x1,x2,as.matrix(out1$probdraw[ind,]),out1$compdraw[[ind]])
den23=den23+mixDenBi(2,3,x2,x3,as.matrix(out1$probdraw[ind,]),out1$compdraw[[ind]])
den13=den13+mixDenBi(1,3,x1,x3,as.matrix(out1$probdraw[ind,]),out1$compdraw[[ind]])
}
```

```
tden12=matrix(0,ncol=length(x1),nrow=length(x2))
tden23=matrix(0,ncol=length(x2),nrow=length(x3))
tden13=matrix(0,ncol=length(x1),nrow=length(x3))
tden12=mixDenBi(1,2,x1,x2,tpvec,tcomps)
tden23=mixDenBi(2,3,x2,x3,tpvec,tcomps)
tden13=mixDenBi(1,3,x1,x3,tpvec,tcomps)

par(mfrow=c(2,3))
image(x1,x2,tden12,col=terrain.colors(100),xlab="",ylab="")
contour(x1,x2,tden12,add=TRUE,drawlabels=FALSE)
title("True vars 1&2")
image(x2,x3,tden23,col=terrain.colors(100),xlab="",ylab="")
contour(x2,x3,tden23,add=TRUE,drawlabels=FALSE)
title("True vars 2&3")
image(x1,x3,tden13,col=terrain.colors(100),xlab="",ylab="")
contour(x1,x3,tden13,add=TRUE,drawlabels=FALSE)
title("True vars 1&3")
image(x1,x2,den12,col=terrain.colors(100),xlab="",ylab="")
contour(x1,x2,den12,add=TRUE,drawlabels=FALSE)
title("Posterior vars 1&2")
image(x2,x3,den23,col=terrain.colors(100),xlab="",ylab="")
contour(x2,x3,den23,add=TRUE,drawlabels=FALSE)
title("Posterior vars 2&3")
image(x1,x3,den13,col=terrain.colors(100),xlab="",ylab="")
contour(x1,x3,den13,add=TRUE,drawlabels=FALSE)
title("Posterior vars 1&3")
}
```

`rhierLinearModel` *Gibbs Sampler for Hierarchical Linear Model*

Description

`rhierLinearModel` implements a Gibbs Sampler for hierarchical linear models.

Usage

```
rhierLinearModel(Data, Prior, Mcmc)
```

Arguments

`Data`	list(regdata,Z) (Z optional).
`Prior`	list(Deltabar,A,nu.e,ssq,nu,V) (optional).
`Mcmc`	list(R,keep) (R required).

Details

Model: length(regdata) regression equations.
$y_i = X_i beta_i + e_i$. $e_i \sim N(0, tau_i)$. nvar X vars in each equation.

Priors:
$tau_i \sim$ nu.e*$ssq_i/\chi^2_{nu.e}$. tau_i is the variance of e_i.
$beta_i \sim$ N(ZDelta[i,],V_{beta}).
Note: ZDelta is the matrix Z * Delta; [i,] refers to ith row of this product.

$vec(Delta)$ given $V_{beta} \sim N(vec(Deltabar), V_{beta}(x)A^{-1})$.
$V_{beta} \sim IW(nu, V)$.
$Delta, Deltabar$ are nz x nvar. A is nz x nz. V_{beta} is nvar x nvar.

Note: if you don't have any z vars, set Z=iota (nreg x 1).

List arguments contain:

`regdata` list of lists with X,y matrices for each of length(regdata) regressions

`regdata[[i]]$X` X matrix for equation i

`regdata[[i]]$y` y vector for equation i

`Deltabar` nz x nvar matrix of prior means (def: 0)

`A` nz x nz matrix for prior precision (def: .01I)

`nu.e` d.f. parm for regression error variance prior (def: 3)

`ssq` scale parm for regression error var prior (def: var(y_i))

`nu` d.f. parm for Vbeta prior (def: nvar+3)

`V` Scale location matrix for Vbeta prior (def: nu*I)

`R` number of MCMC draws

`keep` MCMC thinning parm: keep every keepth draw (def: 1)

Value

a list containing

`betadraw`	nreg x nvar x R/keep array of individual regression coef draws
`taudraw`	R/keep x nreg array of error variance draws
`Deltadraw`	R/keep x nz x nvar array of Deltadraws
`Vbetadraw`	R/keep x nvar*nvar array of Vbeta draws

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 3.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

Examples

```
##
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}

nreg=100; nobs=100; nvar=3
Vbeta=matrix(c(1,.5,0,.5,2,.7,0,.7,1),ncol=3)
Z=cbind(c(rep(1,nreg)),3*runif(nreg)); Z[,2]=Z[,2]-mean(Z[,2])
nz=ncol(Z)
Delta=matrix(c(1,-1,2,0,1,0),ncol=2)
Delta=t(Delta) # first row of Delta is means of betas
Beta=matrix(rnorm(nreg*nvar),nrow=nreg)%*%chol(Vbeta)+Z%*%Delta
tau=.1
iota=c(rep(1,nobs))
regdata=NULL
for (reg in 1:nreg) { X=cbind(iota,matrix(runif(nobs*(nvar-1)),ncol=(nvar-1)))
        y=X%*%Beta[reg,]+sqrt(tau)*rnorm(nobs); regdata[[reg]]=list(y=y,X=X) }

nu.e=3
ssq=NULL
for(reg in 1:nreg) {ssq[reg]=var(regdata[[reg]]$y)}
nu=nvar+3
V=nu*diag(c(rep(1,nvar)))
A=diag(c(rep(.01,nz)),ncol=nz)
Deltabar=matrix(c(rep(0,nz*nvar)),nrow=nz)

Data=list(regdata=regdata,Z=Z)
Prior=list(Deltabar=Deltabar,A=A,nu.e=nu.e,ssq=ssq,nu=nu,V=V)
Mcmc=list(R=R,keep=1)
out=rhierLinearModel(Data=Data,Mcmc=Mcmc)

cat(" Deltadraws ",fill=TRUE)
mat=apply(out$Deltadraw,2,quantile,probs=c(.01,.05,.5,.95,.99))
mat=rbind(as.vector(Delta),mat); rownames(mat)[1]="delta"; print(mat)
cat(" Vbetadraws ",fill=TRUE)
mat=apply(out$Vbetadraw,2,quantile,probs=c(.01,.05,.5,.95,.99))
mat=rbind(as.vector(Vbeta),mat); rownames(mat)[1]="Vbeta"; print(mat)
```

`rhierMnlRwMixture` *MCMC Algorithm for Hierarchical Multinomial Logit with Mixture of Normals Heterogeneity*

Description

`rhierMnlRwMixture` is a MCMC algorithm for a hierarchical multinomial logit with a mixture of normals heterogeneity distribution. This is a hybrid Gibbs Sampler with a RW Metropolis step for the MNL coefficients for each panel unit.

Usage

```
rhierMnlRwMixture(Data, Prior, Mcmc)
```

Arguments

`Data`	list(p,lgtdata,Z) (Z is optional)
`Prior`	list(deltabar,Ad,mubar,Amu,nu,V,ncomp) (all but ncomp are optional)
`Mcmc`	list(s,w,R,keep) (R required)

Details

Model:
$y_i \sim MNL(X_i, beta_i)$. i=1,..., length(lgtdata). $theta_i$ is nvar x 1.

$beta_i$= ZDelta[i,] + u_i.
Note: here ZDelta refers to Z%*%D, ZDelta[i,] is ith row of this product.
Delta is an nz x nvar array.

$u_i \sim N(mu_{ind}, Sigma_{ind})$. $ind \sim$ multinomial(pvec).

Priors:
$pvec \sim$ dirichlet (a)
$delta = vec(Delta) \sim N(deltabar, A_d^{-1})$
$mu_j \sim N(mubar, Sigma_j(x)Amu^{-1})$
$Sigma_j \sim$ IW(nu,V)

Lists contain:

`p`	p is number of choice alternatives
`lgtdata`	list of lists with each cross-section unit MNL data
`lgtdata[[i]]$y`	n_i vector of multinomial outcomes (1,...,m)
`lgtdata[[i]]$X`	n_i by nvar design matrix for ith unit
`deltabar`	nz*nvar vector of prior means (def: 0)
`Ad`	prior prec matrix for vec(D) (def: .01I)
`mubar`	nvar x 1 prior mean vector for normal comp mean (def: 0)
`Amu`	prior precision for normal comp mean (def: .01I)
`nu`	d.f. parm for IW prior on norm comp Sigma (def: nvar+3)
`V`	pds location parm for IW prior on norm comp Sigma (def: nuI)
`ncomp`	number of components used in normal mixture
`s`	scaling parm for RW Metropolis (def: 2.93/sqrt(nvar))
`w`	fractional likelihood weighting parm (def: .1)
`R`	number of MCMC draws
`keep`	MCMC thinning parm: keep every keepth draw (def: 1)

Value

a list containing:

`Deltadraw`	R/keep x nz*nvar matrix of draws of Delta, first row is initial value
`betadraw`	nlgt x nvar x R/keep array of draws of betas
`probdraw`	R/keep x ncomp matrix of draws of probs of mixture components (pvec)
`compdraw`	list of list of lists (length R/keep)
`loglike`	log-likelihood for each kept draw (length R/keep)

Note

More on `compdraw` component of return value list:

compdraw[[i]] the ith draw of components for mixtures

compdraw[[i]][[j]]] ith draw of the jth normal mixture comp

compdraw[[i]][[j]][[1]]] ith draw of jth normal mixture comp mean vector

compdraw[[i]][[j]][[2]]] ith draw of jth normal mixture cov parm (rooti)

Note: Z does **not** include an intercept and is centered for ease of interpretation.

Be careful in assessing prior parameter, Amu. .01 is too small for many applications. See Rossi et al, chapter 5 for full discussion.

Note: as of version 2.0-2 of `bayesm`, the fractional weight parameter has been changed to a weight between 0 and 1. w is the fractional weight on the normalized pooled likelihood. This differs from what is in Rossi et al chapter 5, i.e.

$like_i^{(}1-w)xlike_pooled^{(}(n_i/N)*w)$

Large R values may be required (>20,000).

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 5.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

`rmnlIndepMetrop`

Examples

```
##
if(nchar(Sys.getenv("LONG_TEST")) != 0)
{

set.seed(66)
p=3                                 # num of choice alterns
ncoef=3
nlgt=300                            # num of cross sectional units
nz=2
Z=matrix(runif(nz*nlgt),ncol=nz)
Z=t(t(Z)-apply(Z,2,mean))           # demean Z
ncomp=3                                 # no of mixture components
Delta=matrix(c(1,0,1,0,1,2),ncol=2)
comps=NULL
comps[[1]]=list(mu=c(0,-1,-2),rooti=diag(rep(1,3)))
comps[[2]]=list(mu=c(0,-1,-2)*2,rooti=diag(rep(1,3)))
comps[[3]]=list(mu=c(0,-1,-2)*4,rooti=diag(rep(1,3)))
pvec=c(.4,.2,.4)

## simulate data
simlgtdata=NULL
ni=rep(50,300)
for (i in 1:nlgt)
{  betai=Delta%*%Z[i,]+as.vector(rmixture(1,pvec,comps)$x)
   X=NULL
   for(j in 1:ni[i])
      { Xone=cbind(rbind(c(rep(0,p-1)),diag(p-1)),runif(p,min=-1.5,max=0))
        X=rbind(X,Xone) }
   outa=simmnlwX(ni[i],X,betai)
   simlgtdata[[i]]=list(y=outa$y,X=X,beta=betai)
}

## plot betas
if(0){
## set if(1) above to produce plots
bmat=matrix(0,nlgt,ncoef)
for(i in 1:nlgt) {bmat[i,]=simlgtdata[[i]]$beta}
par(mfrow=c(ncoef,1))
for(i in 1:ncoef) hist(bmat[,i],breaks=30,col="magenta")
}

##   set parms for priors and Z
nu=ncoef+3
V=nu*diag(rep(1,ncoef))
Ad=.01*(diag(rep(1,nz*ncoef)))
mubar=matrix(rep(0,ncoef),nrow=1)
deltabar=rep(0,ncoef*nz)
Amu=matrix(.01,ncol=1)
a=rep(5,ncomp)

R=10000
```

```
keep=5
w=.1
s=2.93/sqrt(ncoef)
Data1=list(p=p,lgtdata=simlgtdata,Z=Z)
Prior1=list(ncomp=ncomp,nu=nu,V=V,Amu=Amu,mubar=mubar,a=a,Ad=Ad,deltabar=deltabar)
Mcmc1=list(s=s,w=w,R=R,keep=keep)
out=rhierMnlRwMixture(Data=Data1,Prior=Prior1,Mcmc=Mcmc1)

if(R < 1000) {begin=1} else {begin=1000/keep}
end=R/keep
cat(" Deltadraws ",fill=TRUE)
mat=apply(out$Deltadraw[begin:end,],2,quantile,probs=c(.01,.05,.5,.95,.99))
mat=rbind(as.vector(Delta),mat); rownames(mat)[1]="delta"; print(mat)

tmom=momMix(matrix(pvec,nrow=1),list(comps))
pmom=momMix(out$probdraw[begin:end,],out$compdraw[begin:end])
mat=rbind(tmom$mu,pmom$mu)
rownames(mat)=c("true","post expect")
cat(" mu and posterior expectation of mu",fill=TRUE)
print(mat)
mat=rbind(tmom$sd,pmom$sd)
rownames(mat)=c("true","post expect")
cat(" std dev and posterior expectation of sd",fill=TRUE)
print(mat)
mat=rbind(as.vector(tmom$corr),as.vector(pmom$corr))
rownames(mat)=c("true","post expect")
cat(" corr and posterior expectation of corr",fill=TRUE)
print(t(mat))

if(0) {
## set if(1) to produce plots
par(mfrow=c(4,1))
plot(out$betadraw[1,1,])
abline(h=simlgtdata[[1]]$beta[1])
plot(out$betadraw[2,1,])
abline(h=simlgtdata[[2]]$beta[1])
plot(out$betadraw[100,3,])
abline(h=simlgtdata[[100]]$beta[3])
plot(out$betadraw[101,3,])
abline(h=simlgtdata[[101]]$beta[3])
par(mfrow=c(4,1))
plot(out$Deltadraw[,1])
abline(h=Delta[1,1])
plot(out$Deltadraw[,2])
abline(h=Delta[2,1])
plot(out$Deltadraw[,3])
abline(h=Delta[3,1])
plot(out$Deltadraw[,6])
abline(h=Delta[3,2])
begin=1000/keep
end=R/keep
ngrid=50
grid=matrix(0,ngrid,ncoef)
```

```
rgm=matrix(c(-3,-7,-10,3,1,0),ncol=2)
for(i in 1:ncoef) {rg=rgm[i,]; grid[,i]=rg[1] + ((1:ngrid)/ngrid)*(rg[2]-rg[1])}
mden=eMixMargDen(grid,out$probdraw[begin:end,],out$compdraw[begin:end])
par(mfrow=c(2,ncoef))
for(i in 1:ncoef)
{plot(grid[,i],mden[,i],type="l")}
for(i in 1:ncoef)
tden=mixDen(grid,pvec,comps)
for(i in 1:ncoef)
{plot(grid[,i],tden[,i],type="l")}
}
}
```

`rhierNegbinRw` *MCMC Algorithm for Negative Binomial Regression*

Description

`rhierNegbinRw` implements an MCMC strategy for the hierarchical Negative Binomial (NBD) regression model. Metropolis steps for each unit level set of regression parameters are automatically tuned by optimization. Over-dispersion parameter (alpha) is common across units.

Usage

```
rhierNegbinRw(Data, Prior, Mcmc)
```

Arguments

`Data`	list(regdata,Z)
`Prior`	list(Deltabar,Adelta,nu,V,a,b)
`Mcmc`	list(R,keep,s_beta,s_alpha,c,Vbeta0,Delta0)

Details

Model: $y_i \sim$ NBD(mean=lambda, over-dispersion=alpha).
$lambda = exp(X_i beta_i)$

Prior: $beta_i \sim N(Delta' z_i, Vbeta)$.

$vec(Delta|Vbeta) \sim N(vec(Deltabar), Vbeta(x)Adelta)$.
$Vbeta \sim IW(nu, V)$.
$alpha \sim Gamma(a, b)$.
note: prior mean of $alpha = a/b$, $variance = a/(b^2)$

list arguments contain:

`regdata` list of lists with data on each of nreg units

`regdata[[i]]$X`	nobs_i x nvar matrix of X variables
`regdata[[i]]$y`	nobs_i x 1 vector of count responses
`Z`	nreg x nz mat of unit chars (def: vector of ones)
`Deltabar`	nz x nvar prior mean matrix (def: 0)
`Adelta`	nz x nz pds prior prec matrix (def: .01I)
`nu`	d.f. parm for IWishart (def: nvar+3)
`V`	location matrix of IWishart prior (def: nuI)
`a`	Gamma prior parm (def: .5)
`b`	Gamma prior parm (def: .1)
`R`	number of MCMC draws
`keep`	MCMC thinning parm: keep every keepth draw (def: 1)
`s_beta`	scaling for beta| alpha RW inc cov (def: 2.93/sqrt(nvar))
`s_alpha`	scaling for alpha | beta RW inc cov (def: 2.93)
`c`	fractional likelihood weighting parm (def:2)
`Vbeta0`	starting value for Vbeta (def: I)
`Delta0`	starting value for Delta (def: 0)

Value

a list containing:

`llike`	R/keep vector of values of log-likelihood
`betadraw`	nreg x nvar x R/keep array of beta draws
`alphadraw`	R/keep vector of alpha draws
`acceptrbeta`	acceptance rate of the beta draws
`acceptralpha`	acceptance rate of the alpha draws

Note

The NBD regression encompasses Poisson regression in the sense that as alpha goes to infinity the NBD distribution tends to the Poisson.
For "small" values of alpha, the dependent variable can be extremely variable so that a large number of observations may be required to obtain precise inferences.

For ease of interpretation, we recommend demeaning Z variables.

Author(s)

Sridhar Narayanam & Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 5.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

rnegbinRw

Examples

```
##
if(nchar(Sys.getenv("LONG_TEST")) != 0)
{
##
set.seed(66)
simnegbin =
function(X, beta, alpha) {
#   Simulate from the Negative Binomial Regression
lambda = exp(X %*% beta)
y=NULL
for (j in 1:length(lambda))
    y = c(y,rnbinom(1,mu = lambda[j],size = alpha))
return(y)
}

nreg = 100        # Number of cross sectional units
T = 50            # Number of observations per unit
nobs = nreg*T
nvar=2            # Number of X variables
nz=2              # Number of Z variables

# Construct the Z matrix
Z = cbind(rep(1,nreg),rnorm(nreg,mean=1,sd=0.125))

Delta = cbind(c(0.4,0.2), c(0.1,0.05))
alpha = 5
Vbeta = rbind(c(0.1,0),c(0,0.1))

# Construct the regdata (containing X)
simnegbindata = NULL
for (i in 1:nreg) {
    betai = as.vector(Z[i,]%*%Delta) + chol(Vbeta)%*%rnorm(nvar)
    X = cbind(rep(1,T),rnorm(T,mean=2,sd=0.25))
    simnegbindata[[i]] = list(y=simnegbin(X,betai,alpha), X=X,beta=betai)
}

Beta = NULL
for (i in 1:nreg) {Beta=rbind(Beta,matrix(simnegbindata[[i]]$beta,nrow=1))}

Data = list(regdata=simnegbindata, Z=Z)
Deltabar = matrix(rep(0,nvar*nz),nrow=nz)
Vdelta = 0.01 * diag(nvar)
nu = nvar+3
V = 0.01*diag(nvar)
a = 0.5
b = 0.1
Prior = list(Deltabar=Deltabar, Vdelta=Vdelta, nu=nu, V=V, a=a, b=b)
```

```
R=10000
keep =1
s_beta=2.93/sqrt(nvar)
s_alpha=2.93
c=2
Mcmc = list(R=R, keep = keep, s_beta=s_beta, s_alpha=s_alpha, c=c)
out = rhierNegbinRw(Data, Prior, Mcmc)

# Unit level mean beta parameters
Mbeta = matrix(rep(0,nreg*nvar),nrow=nreg)
ndraws = length(out$alphadraw)
for (i in 1:nreg) { Mbeta[i,] = rowSums(out$Betadraw[i, , ])/ndraws }

cat(" Deltadraws ",fill=TRUE)
mat=apply(out$Deltadraw,2,quantile,probs=c(.01,.05,.5,.95,.99))
mat=rbind(as.vector(Delta),mat); rownames(mat)[1]="Delta"; print(mat)
cat(" Vbetadraws ",fill=TRUE)
mat=apply(out$Vbetadraw,2,quantile,probs=c(.01,.05,.5,.95,.99))
mat=rbind(as.vector(Vbeta),mat); rownames(mat)[1]="Vbeta"; print(mat)
cat(" alphadraws ",fill=TRUE)
mat=apply(matrix(out$alphadraw),2,quantile,probs=c(.01,.05,.5,.95,.99))
mat=rbind(as.vector(alpha),mat); rownames(mat)[1]="alpha"; print(mat)
}
```

`rivGibbs` *Gibbs Sampler for Linear "IV" Model*

Description

`rivGibbs` is a Gibbs Sampler for a linear structural equation with an arbitrary number of instruments.

Usage

```
rivGibbs(Data, Prior, Mcmc)
```

Arguments

`Data`	list(z,w,x,y)
`Prior`	list(md,Ad,mbg,Abg,nu,V) (optional)
`Mcmc`	list(R,keep) (R required)

Details

Model:
$x = z'delta + e1$.
$y = beta * x + w'gamma + e2$.
$e1, e2 \sim N(0, Sigma)$.

Note: if intercepts are desired in either equation, include vector of ones in z or w

Priors:
$delta \sim N(md, Ad^{-1})$. $vec(beta, gamma) \sim N(mbg, Abg^{-1})$
$Sigma \sim$ IW(nu,V)

List arguments contain:

`z`	matrix of obs on instruments
`y`	vector of obs on lhs var in structural equation
`x`	"endogenous" var in structural eqn
`w`	matrix of obs on "exogenous" vars in the structural eqn
`md`	prior mean of delta (def: 0)
`Ad`	pds prior prec for prior on delta (def: .01I)
`mbg`	prior mean vector for prior on beta,gamma (def: 0)
`Abg`	pds prior prec for prior on beta,gamma (def: .01I)
`nu`	d.f. parm for IW prior on Sigma (def: 5)
`V`	pds location matrix for IW prior on Sigma (def: nuI)
`R`	number of MCMC draws
`keep`	MCMC thinning parm: keep every keepth draw (def: 1)

Value

a list containing:

`deltadraw`	R/keep x dim(delta) array of delta draws
`betadraw`	R/keep x 1 vector of beta draws
`gammadraw`	R/keep x dim(gamma) array of gamma draws
`Sigmadraw`	R/keep x 4 array of Sigma draws

Author(s)

Rob McCulloch and Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 5.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

Examples

```
##
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}

set.seed(66)
simIV = function(delta,beta,Sigma,n,z,w,gamma) {
eps = matrix(rnorm(2*n),ncol=2) %*% chol(Sigma)
x = z %*% delta + eps[,1]; y = beta*x +  eps[,2] + w%*%gamma
list(x=as.vector(x),y=as.vector(y)) }
n = 200 ; p=1 # number of instruments
z = cbind(rep(1,n),matrix(runif(n*p),ncol=p))
w = matrix(1,n,1)
rho=.8
Sigma = matrix(c(1,rho,rho,1),ncol=2)
delta = c(1,4); beta = .5; gamma = c(1)
simiv = simIV(delta,beta,Sigma,n,z,w,gamma)

Mcmc=list(); Prior=list(); Data = list()
Data$z = z; Data$w=w; Data$x=simiv$x; Data$y=simiv$y
Mcmc$R = R
Mcmc$keep=1
out=rivGibbs(Data=Data,Prior=Prior,Mcmc=Mcmc)

cat(" deltadraws ",fill=TRUE)
mat=apply(out$deltadraw,2,quantile,probs=c(.01,.05,.5,.95,.99))
mat=rbind(delta,mat); rownames(mat)[1]="delta"; print(mat)
cat(" betadraws ",fill=TRUE)
qout=quantile(out$betadraw,probs=c(.01,.05,.5,.95,.99))
mat=matrix(qout,ncol=1)
mat=rbind(beta,mat); rownames(mat)=c("beta",names(qout)); print(mat)
cat(" Sigma draws",fill=TRUE)
mat=apply(out$Sigmadraw,2,quantile,probs=c(.01,.05,.5,.95,.99))
mat=rbind(as.vector(Sigma),mat); rownames(mat)[1]="Sigma"; print(mat)
```

---

rmixGibbs — *Gibbs Sampler for Normal Mixtures w/o Error Checking*

Description

`rmixGibbs` makes one draw using the Gibbs Sampler for a mixture of multivariate normals.

Usage

```
rmixGibbs(y, Bbar, A, nu, V, a, p, z, comps)
```

Arguments

`y`	data array - rows are obs
`Bbar`	prior mean for mean vector of each norm comp
`A`	prior precision parameter
`nu`	prior d.f. parm
`V`	prior location matrix for covariance priro
`a`	Dirichlet prior parms
`p`	prior prob of each mixture component
`z`	component identities for each observation – "indicators"
`comps`	list of components for the normal mixture

Details

`rmixGibbs` is not designed to be called directly. Instead, use `rnmixGibbs` wrapper function.

Value

a list containing:

`p`	draw mixture probabilities
`z`	draw of indicators of each component
`comps`	new draw of normal component parameters

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Rob McCulloch and Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Allenby, McCulloch, and Rossi, Chapter 5.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

`rnmixGibbs`

`rmixture` *Draw from Mixture of Normals*

Description

`rmixture` simulates iid draws from a Multivariate Mixture of Normals

Usage

```
rmixture(n, pvec, comps)
```

Arguments

`n`	number of observations
`pvec`	ncomp x 1 vector of prior probabilities for each mixture component
`comps`	list of mixture component parameters

Details

comps is a list of length, ncomp = length(pvec). comps[[j]][[1]] is mean vector for the jth component. comps[[j]][[2]] is the inverse of the cholesky root of Sigma for that component

Value

A list containing ...

`x`	An n x length(comps[[1]][[1]]) array of iid draws
`z`	A n x 1 vector of indicators of which component each draw is taken from

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

See Also

`rnmixGibbs`

`rmnlIndepMetrop` *MCMC Algorithm for Multinomial Logit Model*

Description

`rmnIndepMetrop` implements Independence Metropolis for the MNL.

Usage

```
rmnlIndepMetrop(Data, Prior, Mcmc)
```

Arguments

`Data`	list(p,y,X)
`Prior`	list(A,betabar) optional
`Mcmc`	list(R,keep,nu)

Details

Model: y $\sim$ MNL(X,beta). $Pr(y = j) = exp(x_j' beta)/\sum_k e^{x_k' beta}$.

Prior: $beta \sim N(betabar, A^{-1})$

list arguments contain:

`p`	number of alternatives
`y`	nobs vector of multinomial outcomes (1,. . . , p)
`X`	nobs*p x nvar matrix
`A`	nvar x nvar pds prior prec matrix (def: .01I)
`betabar`	nvar x 1 prior mean (def: 0)
`R`	number of MCMC draws
`keep`	MCMC thinning parm: keep every keepth draw (def: 1)
`nu`	degrees of freedom parameter for independence t density (def: 6)

Value

a list containing:

`betadraw`	R/keep x nvar array of beta draws
`loglike`	R/keep vector of loglike values for each draw
`acceptr`	acceptance rate of Metropolis draws

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 5.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

rhierMnlRwMixture

Examples

```
##

if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}

set.seed(66)
n=200; p=3; beta=c(1,-1,1.5,.5)
simout=simmnl(p,n,beta)
A=diag(c(rep(.01,length(beta)))); betabar=rep(0,length(beta))

Data=list(y=simout$y,X=simout$X,p=p); Mcmc=list(R=R,keep=1) ; Prior=list(A=A,betabar=betabar)
out=rmnlIndepMetrop(Data=Data,Prior=Prior,Mcmc=Mcmc)
cat(" Betadraws ",fill=TRUE)
mat=apply(out$betadraw,2,quantile,probs=c(.01,.05,.5,.95,.99))
mat=rbind(beta,mat); rownames(mat)[1]="beta"; print(mat)
```

---

rmnpGibbs *Gibbs Sampler for Multinomial Probit*

Description

`rmnpGibbs` implements the McCulloch/Rossi Gibbs Sampler for the multinomial probit model.

Usage

```
rmnpGibbs(Data, Prior, Mcmc)
```

Arguments

`Data`	list(p, y, X)
`Prior`	list(betabar,A,nu,V) (optional)
`Mcmc`	list(beta0,sigma0,R,keep) (R required)

Details

model:
$w_i = X_i\beta + e$. $e \sim N(0, Sigma)$. note: w_i, e are (p-1) x 1.
$y_i = j$, if $w_{ij} > max(0, w_{i,-j})$ j=1,. . . ,p-1. $w_{i,-j}$ means elements of w_i other than the jth.
$y_i = p$, if all $w_i < 0$.

priors:
$beta \sim N(betabar, A^{-1})$
$Sigma \sim$ IW(nu,V)

to make up X matrix use `createX` with `DIFF=TRUE`.

List arguments contain

`p`	number of choices or possible multinomial outcomes
`y`	n x 1 vector of multinomial outcomes
`X`	n*(p-1) x k Design Matrix
`betabar`	k x 1 prior mean (def: 0)
`A`	k x k prior precision matrix (def: .01I)
`nu`	d.f. parm for IWishart prior (def: (p-1) + 3)
`V`	pds location parm for IWishart prior (def: nu*I)
`beta0`	initial value for beta
`sigma0`	initial value for sigma
`R`	number of MCMC draws
`keep`	thinning parameter - keep every keepth draw (def: 1)

Value

a list containing:

`betadraw`	R/keep x k array of betadraws
`sigmadraw`	R/keep x (p-1)*(p-1) array of sigma draws – each row is in vector form

Note

beta is not identified. beta/sqrt($sigma_{11}$) and Sigma/$sigma_{11}$ are. See Allenby et al or example below for details.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 4.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

rmvpGibbs

Examples

```
##
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}

set.seed(66)
p=3
n=500
beta=c(-1,1,1,2)
Sigma=matrix(c(1,.5,.5,1),ncol=2)
k=length(beta)
x1=runif(n*(p-1),min=-1,max=1); x2=runif(n*(p-1),min=-1,max=1)
I2=diag(rep(1,p-1)); xadd=rbind(I2)
for(i in 2:n) { xadd=rbind(xadd,I2)}
X=cbind(xadd,x1,x2)
simout=simmnp(X,p,500,beta,Sigma)

Data=list(p=p,y=simout$y,X=simout$X)
Mcmc=list(R=R,keep=1)

out=rmnpGibbs(Mcmc=Mcmc,Data=Data)

cat(" Betadraws ",fill=TRUE)
mat=apply(out$betadraw/sqrt(out$sigmadraw[,1]),2,quantile,probs=c(.01,.05,.5,.95,.99))
mat=rbind(beta,mat); rownames(mat)[1]="beta"; print(mat)
cat(" Sigmadraws ",fill=TRUE)
mat=apply(out$sigmadraw/out$sigmadraw[,1],2,quantile,probs=c(.01,.05,.5,.95,.99))
mat=rbind(as.vector(Sigma),mat); rownames(mat)[1]="sigma"; print(mat)
```

---

rmultireg — *Draw from the Posterior of a Multivariate Regression*

Description

`rmultireg` draws from the posterior of a Multivariate Regression model with a natural conjugate prior.

Usage

```
rmultireg(Y, X, Bbar, A, nu, V)
```

Arguments

`Y`	n x m matrix of observations on m dep vars
`X`	n x k matrix of observations on indep vars (supply intercept)
`Bbar`	k x m matrix of prior mean of regression coefficients
`A`	k x k Prior precision matrix
`nu`	d.f. parameter for Sigma
`V`	m x m pdf location parameter for prior on Sigma

Details

Model: $Y = XB + U$. $cov(u_i) = Sigma$. B is k x m matrix of coefficients. $Sigma$ is m x m covariance.

Priors: $beta$ given $Sigma \sim N(betabar, Sigma(x)A^{-1})$. $betabar = vec(Bbar)$; $beta = vec(B)$
$Sigma \sim$ IW(nu,V).

Value

A list of the components of a draw from the posterior

`B`	draw of regression coefficient matrix
`Sigma`	draw of Sigma

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 2.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

`rmultiregfp`,`init.rmultiregfp`

Examples

```
##
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}

set.seed(66)
n=200
m=2
X=cbind(rep(1,n),runif(n))
k=ncol(X)
B=matrix(c(1,2,-1,3),ncol=m)
Sigma=matrix(c(1,.5,.5,1),ncol=m); RSigma=chol(Sigma)
Y=X%*%B+matrix(rnorm(m*n),ncol=m)%*%RSigma

betabar=rep(0,k*m);Bbar=matrix(betabar,ncol=m)
A=diag(rep(.01,k))
nu=3; V=nu*diag(m)

betadraw=matrix(double(R*k*m),ncol=k*m)
Sigmadraw=matrix(double(R*m*m),ncol=m*m)
for (rep in 1:R)
   {out=rmultireg(Y,X,Bbar,A,nu,V);betadraw[rep,]=out$B
    Sigmadraw[rep,]=out$Sigma}

cat(" Betadraws ",fill=TRUE)
mat=apply(betadraw,2,quantile,probs=c(.01,.05,.5,.95,.99))
mat=rbind(as.vector(B),mat); rownames(mat)[1]="beta"
print(mat)
cat(" Sigma draws",fill=TRUE)
mat=apply(Sigmadraw,2,quantile,probs=c(.01,.05,.5,.95,.99))
mat=rbind(as.vector(Sigma),mat); rownames(mat)[1]="Sigma"
print(mat)
```

---

rmultiregfp *Draw from the Posterior of a Multivariate Regression*

Description

`rmultiregfp` draws from the posterior of a Multivariate Regression model with a natural conjugate prior.

Usage

```
rmultiregfp(Y, X, Fparm)
```

Arguments

`Y`	n x m matrix of observations on m dep vars
`X`	n x k matrix of observations on indep vars (supply intercept)
`Fparm`	a list of prior parameters prepared by `init.rmultiregfp`

Details

Model: $Y = XB + U$. $cov(u_i) = Sigma$. B is k x m matrix of coefficients. $Sigma$ is an m x m covariance matrix.

Priors: $beta$ given $Sigma \sim N(betabar, Sigma(x)A^{-1})$. $betabar = vec(Bbar)$; $beta = vec(B)$.
$Sigma \sim$ IW(nu,V).

prepare Fparm by call `init.rmultiregfp`

Value

A list of the components of a draw from the posterior

`B`	draw of regression coefficient matrix
`Sigma`	draw of $Sigma$

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

`rmultireg`,`init.rmultiregfp`

`rmvpGibbs` *Gibbs Sampler for Multivariate Probit*

Description

`rmvpGibbs` implements the Edwards/Allenby Gibbs Sampler for the multivariate probit model.

Usage

```
rmvpGibbs(Data, Prior, Mcmc)
```

Arguments

`Data`	list(p,y,X)
`Prior`	list(betabar,A,nu,V) (optional)
`Mcmc`	list(beta0,sigma0,R,keep) (R required)

Details

model:
$w_i = X_i beta + e$. $e \sim$ N(0,Sigma). note: w_i is p x 1.
$y_{ij} = 1$, if $w_{ij} > 0$, else $y_i = 0$. j=1,. . . ,p.

priors:
$beta \sim N(betabar, A^{-1})$
$Sigma \sim$ IW(nu,V)

to make up X matrix use `createX`

List arguments contain

`p`	dimension of multivariate probit
`X`	n*p x k Design Matrix
`y`	n*p x 1 vector of 0,1 outcomes
`betabar`	k x 1 prior mean (def: 0)
`A`	k x k prior precision matrix (def: .01I)
`nu`	d.f. parm for IWishart prior (def: (p-1) + 3)
`V`	pds location parm for IWishart prior (def: nu*I)
`beta0`	initial value for beta
`sigma0`	initial value for sigma
`R`	number of MCMC draws
`keep`	thinning parameter - keep every keepth draw (def: 1)

Value

a list containing:

`betadraw`	R/keep x k array of betadraws
`sigmadraw`	R/keep x p*p array of sigma draws – each row is in vector form

Note

beta and Sigma are not identifed. Correlation matrix and the betas divided by the appropriate standard deviation are. See Allenby et al for details or example below.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 4.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

rmnpGibbs

Examples

```
##
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}

set.seed(66)
p=3
n=500
beta=c(-2,0,2)
Sigma=matrix(c(1,.5,.5,.5,1,.5,.5,.5,1),ncol=3)
k=length(beta)
I2=diag(rep(1,p)); xadd=rbind(I2)
for(i in 2:n) { xadd=rbind(xadd,I2)}; X=xadd
simout=simmvp(X,p,500,beta,Sigma)

Data=list(p=p,y=simout$y,X=simout$X)
Mcmc=list(R=R,keep=1)
out=rmvpGibbs(Data=Data,Mcmc=Mcmc)

ind=seq(from=0,by=p,length=k)
inda=1:3
ind=ind+inda
cat(" Betadraws ",fill=TRUE)
mat=apply(out$betadraw/sqrt(out$sigmadraw[,ind]),2,quantile,probs=c(.01,.05,.5,.95,.99))
mat=rbind(beta,mat); rownames(mat)[1]="beta"; print(mat)
rdraw=matrix(double((R)*p*p),ncol=p*p)
rdraw=t(apply(out$sigmadraw,1,nmat))
cat(" Draws of Correlation Matrix ",fill=TRUE)
mat=apply(rdraw,2,quantile,probs=c(.01,.05,.5,.95,.99))
mat=rbind(as.vector(Sigma),mat); rownames(mat)[1]="Sigma"; print(mat)
```

---

rmvst — *Draw from Multivariate Student-t*

Description

rmvst draws from a Multivariate student-t distribution.

Usage

```
rmvst(nu, mu, root)
```

Arguments

nu	d.f. parameter
mu	mean vector
root	Upper Tri Cholesky Root of Sigma

Value

length(mu) draw vector

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

lndMvst

Examples

```
##
set.seed(66)
rmvst(nu=5,mu=c(rep(0,2)),root=chol(matrix(c(2,1,1,2),ncol=2)))
```

---

rnegbinRw *MCMC Algorithm for Negative Binomial Regression*

Description

rnegbinRw implements a Random Walk Metropolis Algorithm for the Negative Binomial (NBD) regression model. beta | alpha and alpha | beta are drawn with two different random walks.

Usage

```
rnegbinRw(Data, Prior, Mcmc)
```

Arguments

`Data`	list(y,X)
`Prior`	list(betabar,A,a,b)
`Mcmc`	list(R,keep,s_beta,s_alpha,beta0

Details

Model: $y \sim NBD(mean = lambda, over - dispersion = alpha)$.
$lambda = exp(x'beta)$

Prior: $beta \sim N(betabar, A^{-1})$
$alpha \sim Gamma(a, b)$.
note: prior mean of $alpha = a/b$, $variance = a/(b^2)$

list arguments contain:

`y`	nobs vector of counts (0,1,2,...)
`X`	nobs x nvar matrix
`betabar`	nvar x 1 prior mean (def: 0)
`A`	nvar x nvar pds prior prec matrix (def: .01I)
`a`	Gamma prior parm (def: .5)
`b`	Gamma prior parm (def: .1)
`R`	number of MCMC draws
`keep`	MCMC thinning parm: keep every keepth draw (def: 1)
`s_beta`	scaling for beta| alpha RW inc cov matrix (def: 2.93/sqrt(nvar)
`s_alpha`	scaling for alpha | beta RW inc cov matrix (def: 2.93)

Value

a list containing:

`betadraw`	R/keep x nvar array of beta draws
`alphadraw`	R/keep vector of alpha draws
`llike`	R/keep vector of log-likelihood values evaluated at each draw
`acceptrbeta`	acceptance rate of the beta draws
`acceptralpha`	acceptance rate of the alpha draws

Note

The NBD regression encompasses Poisson regression in the sense that as alpha goes to infinity the NBD distribution tends toward the Poisson.
For "small" values of alpha, the dependent variable can be extremely variable so that a large number of observations may be required to obtain precise inferences.

Author(s)

Sridhar Narayanam & Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby, McCulloch. http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

rhierNegbinRw

Examples

```
##
if(nchar(Sys.getenv("LONG_TEST")) != 0)  {R=1000} else {R=10}

set.seed(66)
simnegbin =
function(X, beta, alpha) {
#   Simulate from the Negative Binomial Regression
lambda = exp(X %*% beta)
y=NULL
for (j in 1:length(lambda))
    y = c(y,rnbinom(1,mu = lambda[j],size = alpha))
return(y)
}

nobs = 500
nvar=2            # Number of X variables
alpha = 5
Vbeta = diag(nvar)*0.01

# Construct the regdata (containing X)
simnegbindata = NULL
beta = c(0.6,0.2)
X = cbind(rep(1,nobs),rnorm(nobs,mean=2,sd=0.5))
simnegbindata = list(y=simnegbin(X,beta,alpha), X=X, beta=beta)
Data = simnegbindata
betabar = rep(0,nvar)
A = 0.01 * diag(nvar)
a = 0.5; b = 0.1
Prior = list(betabar=betabar, A=A, a=a, b=b)

keep =1
s_beta=2.93/sqrt(nvar); s_alpha=2.93
Mcmc = list(R=R, keep = keep, s_beta=s_beta, s_alpha=s_alpha)
out = rnegbinRw(Data, Prior, Mcmc)

cat(" betadraws ",fill=TRUE)
mat=apply(out$betadraw,2,quantile,probs=c(.01,.05,.5,.95,.99))
```

```
mat=rbind(beta,mat); rownames(mat)[1]="beta"; print(mat)
cat(" alphadraws ",fill=TRUE)
mat=apply(matrix(out$alphadraw),2,quantile,probs=c(.01,.05,.5,.95,.99))
mat=rbind(as.vector(alpha),mat); rownames(mat)[1]="alpha"; print(mat)
```

`rnmixGibbs` *Gibbs Sampler for Normal Mixtures*

Description

`rnmixGibbs` implements a Gibbs Sampler for normal mixtures.

Usage

```
rnmixGibbs(Data, Prior, Mcmc)
```

Arguments

`Data`	list(y)
`Prior`	list(Mubar,A,nu,V,a,ncomp) (only ncomp required)
`Mcmc`	list(R,keep) (R required)

Details

Model:
$y_i \sim N(mu_{ind_i}, Sigma_{ind_i})$.
ind $\sim$ iid multinomial(p). p is a ncomp x 1 vector of probs.

Priors:
$mu_j \sim N(mubar, Sigma_j(x)A^{-1})$. $mubar = vec(Mubar)$.
$Sigma_j \sim$ IW(nu,V).
note: this is the natural conjugate prior – a special case of multivariate regression.
$p \sim$ Dirchlet(a).

Output of the components is in the form of a list of lists.
compsdraw[[i]] is ith draw – list of ncomp lists.
compsdraw[[i]][[j]] is list of parms for jth normal component.
jcomp=compsdraw[[i]][j]]. Then jth comp $\sim N(jcomp[[1]], Sigma)$, $Sigma$ = t(R)%*%R, R^{-1} = jcomp[[2]].

List arguments contain:

y	n x k array of data (rows are obs)
Mubar	1 x k array with prior mean of normal comp means (def: 0)
A	1 x 1 precision parameter for prior on mean of normal comp (def: .01)
nu	d.f. parameter for prior on Sigma (normal comp cov matrix) (def: k+3)
V	k x k location matrix of IW prior on Sigma (def: nuI)

a	ncomp x 1 vector of Dirichlet prior parms (def: rep(5,ncomp))
ncomp	number of normal components to be included
R	number of MCMC draws
keep	MCMC thinning parm: keep every keepth draw (def: 1)

Value

a list containing:

`probdraw`	R/keep x ncomp array of mixture prob draws
`zdraw`	R/keep x nobs array of indicators of mixture comp identity for each obs
`compdraw`	R/keep lists of lists of comp parm draws

Note

In this model, the component normal parameters are not-identified due to label-switching. However, the fitted mixture of normals density is identified as it is invariant to label-switching. See Allenby et al, chapter 5 for details. Use `eMixMargDen` or `momMix` to compute posterior expectation or distribution of various identified parameters.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 3.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

`rmixture`, `rmixGibbs` ,`eMixMargDen`, `momMix`, `mixDen`, `mixDenBi`

Examples

```
##
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}

set.seed(66)
dim=5;  k=3   # dimension of simulated data and number of "true" components
sigma = matrix(rep(0.5,dim^2),nrow=dim);diag(sigma)=1
sigfac = c(1,1,1);mufac=c(1,2,3); compsmv=list()
for(i in 1:k) compsmv[[i]] = list(mu=mufac[i]*1:dim,sigma=sigfac[i]*sigma)
comps = list() # change to "rooti" scale
for(i in 1:k) comps[[i]] = list(mu=compsmv[[i]][[1]],rooti=solve(chol(compsmv[[i]][[2]])))
pvec=(1:k)/sum(1:k)

nobs=500
dm = rmixture(nobs,pvec,comps)
```

```
Data=list(y=dm$x)
ncomp=9
Prior=list(ncomp=ncomp)
Mcmc=list(R=R,keep=1)
out=rnmixGibbs(Data=Data,Prior=Prior,Mcmc=Mcmc)

tmom=momMix(matrix(pvec,nrow=1),list(comps))
if(R < 1000) {begin=1} else {begin=500}
pmom=momMix(out$probdraw[begin:R,],out$compdraw[begin:R])
mat=rbind(tmom$mu,pmom$mu)
rownames(mat)=c("true","post expect")
cat(" mu and posterior expectation of mu",fill=TRUE)
print(mat)
mat=rbind(tmom$sd,pmom$sd)
rownames(mat)=c("true","post expect")
cat(" std dev and posterior expectation of sd",fill=TRUE)
print(mat)
mat=rbind(as.vector(tmom$corr),as.vector(pmom$corr))
rownames(mat)=c("true","post expect")
cat(" corr and posterior expectation of corr",fill=TRUE)
print(t(mat))

if(0){
##
## plotting examples
##
## check true and estimated marginal densities
end=R
grid=NULL
for (i in 1:dim){
  rgi=range(dm$x[,i])
  gr=seq(from=rgi[1],to=rgi[2],length.out=50)
  grid=cbind(grid,gr)
}

tmden=mixDen(grid,pvec,comps)
pmden=eMixMargDen(grid,out$probdraw[begin:end,],out$compdraw[begin:end])

## plot the marginal on third variable
plot(range(grid[,3]),c(0,1.1*max(tmden[,3],pmden[,3])),type="n",xlab="",ylab="density")
lines(grid[,3],tmden[,3],col="blue",lwd=2)
lines(grid[,3],pmden[,3],col="red",lwd=2)

## compute implied bivariate marginal distributions
i=1
j=2
rxi=range(dm$x[,1])
rxj=range(dm$x[,2])
xi=seq(from=rxi[1],to=rxi[2],length.out=50)
xj=seq(from=rxj[1],to=rxj[2],length.out=50)
den=matrix(0,ncol=length(xi),nrow=length(xj))
for(ind in as.integer(seq(from=begin,to=end,length.out=100))){
```

```
  den=den+mixDenBi(i,j,xi,xj,out$probdraw[ind,],out$compdraw[[ind]])
}
tden=matrix(0,ncol=length(xi),nrow=length(xj))
tden=mixDenBi(i,j,xi,xj,pvec,comps)

par(mfrow=c(2,1))
image(xi,xj,tden,col=terrain.colors(100),xlab="",ylab="")
contour(xi,xj,tden,add=TRUE,drawlabels=FALSE)
title("True Bivariate Marginal")
image(xi,xj,den,col=terrain.colors(100),xlab="",ylab="")
contour(xi,xj,den,add=TRUE,drawlabels=FALSE)
title("Posterior Mean of Bivariate Marginal")
}
```

`rscaleUsage` *MCMC Algorithm for Multivariate Ordinal Data with Scale Usage Heterogeneity.*

Description

`rscaleUsage` implements an MCMC algorithm for multivariate ordinal data with scale usage heterogeniety.

Usage

```
rscaleUsage(Data,Prior, Mcmc)
```

Arguments

`Data`	list(k,x)
`Prior`	list(nu,V,mubar,Am,gsigma,gl11,gl22,gl12,Lambdanu,LambdaV,ge) (optional)
`Mcmc`	list(R,keep,ndghk,printevery,e,y,mu,Sigma,sigma,tau,Lambda) (optional)

Details

Model: n=nrow(x) individuals respond to m=ncol(x) questions. all questions are on a scale 1, . . . , k. for respondent i and question j,
$x_{ij} = d$, if $c_{d-1} \leq y_{ij} \leq c_d$.
d=1,. . . ,k. $c_d = a + bd + ed^2$.

$y_i = mu + tau_i * iota + sigma_i * z_i$. $z_i \sim N(0, Sigma)$.

Priors:
$(tau_i, ln(sigma_i)) \sim N(phi, Lamda)$. $phi = (0, lambda_{22})$.
mu $\sim N(mubar, Am^{-}1)$.

Sigma $\sim$ IW(nu,V).
Lambda $\sim$ IW(Lambdanu,LambdaV).
e $\sim$ unif on a grid.

Value

a list containing:

`Sigmadraw`	R/keep x m*m array of Sigma draws
`mudraw`	R/keep x m array of mu draws
`taudraw`	R/keep x n array of tau draws
`sigmadraw`	R/keep x n array of sigma draws
`Lambdadraw`	R/keep x 4 array of Lamda draws
`edraw`	R/keep x 1 array of e draws

Warning

tau_i, $sigma_i$ are identified from the scale usage patterns in the m questions asked per respondent (# cols of x). Do not attempt to use this on data sets with only a small number of total questions!

Note

It is **highly** recommended that the user choose the default settings. This means not specifying the argument `Prior` and setting `R` in Mcmc and `Data` only. If you wish to change prior settings and/or the grids used, please read the case study in Allenby et al carefully.

Author(s)

Rob McCulloch and Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch, Case Study on Scale Usage Heterogeneity.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

Examples

```
##
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=1000} else {R=5}
{
data(customerSat)
surveydat = list(k=10,x=as.matrix(customerSat))

mcmc = list(R=R)
set.seed(66)
out=rscaleUsage(Data=surveydat,Mcmc=mcmc)
```

```
cat(" mudraws ",fill=TRUE)
mat=apply(out$mudraw,2,quantile,probs=c(.01,.05,.5,.95,.99))
print(mat)

}
```

`rsurGibbs` *Gibbs Sampler for Seemingly Unrelated Regressions (SUR)*

Description

`rsurGibbs` implements a Gibbs Sampler to draw from the posterior of the Seemingly Unrelated Regression (SUR) Model of Zellner

Usage

```
rsurGibbs(Data, Prior, Mcmc)
```

Arguments

`Data`	list(regdata)
`Prior`	list(betabar,A, nu, V)
`Mcmc`	list(R,keep)

Details

Model: $y_i = X_i beta_i + e_i$. i=1,...,m. m regressions.
(e(1,k), ..., e(m,k)) $\sim N(0, Sigma)$. k=1, ..., nobs.

We can also write as the stacked model:
$y = X beta + e$ where y is a nobs*m long vector and k=length(beta)=sum(length(betai)).

Note: we must have the same number of observations in each equation but we can have different numbers of X variables

Priors: $beta \sim N(betabar, A^{-1})$. $Sigma \sim IW(nu, V)$.

List arguments contain

`regdata` list of lists, regdata[[i]]=list(y=yi,X=Xi)

`betabar` k x 1 prior mean (def: 0)

`A` k x k prior precision matrix (def: .01I)

`nu` d.f. parm for Inverted Wishart prior (def: m+3)

`V` scale parm for Inverted Wishart prior (def: nu*I)

`R` number of MCMC draws

`keep` thinning parameter - keep every keepth draw

Value

list of MCMC draws

`betadraw`	R x k array of betadraws
`Sigmadraw`	R x (m*m) array of Sigma draws

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 3.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

rmultireg

Examples

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=1000} else {R=10}
##
## simulate data from SUR
set.seed(66)
beta1=c(1,2)
beta2=c(1,-1,-2)
nobs=100
nreg=2
iota=c(rep(1,nobs))
X1=cbind(iota,runif(nobs))
X2=cbind(iota,runif(nobs),runif(nobs))
Sigma=matrix(c(.5,.2,.2,.5),ncol=2)
U=chol(Sigma)
E=matrix(rnorm(2*nobs),ncol=2)
y1=X1%*%beta1+E[,1]
y2=X2%*%beta2+E[,2]
##
## run Gibbs Sampler
regdata=NULL
regdata[[1]]=list(y=y1,X=X1)
regdata[[2]]=list(y=y2,X=X2)
Mcmc=list(R=R)
out=rsurGibbs(Data=list(regdata=regdata),Mcmc=Mcmc)
##
## summarize GS output
if(R < 100) {begin=1} else {begin=100}
end=Mcmc$R
cat(" betadraws ",fill=TRUE)
mat=apply(out$betadraw[begin:end,],2,quantile,probs=c(.01,.05,.5,.95,.99))
mat=rbind(c(beta1,beta2),mat); rownames(mat)[1]="beta"; print(mat)
```

```
cat(" Sigmadraws ",fill=TRUE)
mat=apply(out$Sigmadraw[begin:end,],2,quantile,probs=c(.01,.05,.5,.95,.99))
mat=rbind(as.vector(Sigma),mat); rownames(mat)[1]="sigma"; print(mat)
```

`rtrun` *Draw from Truncated Univariate Normal*

Description

`rtrun` draws from a truncated univariate normal distribution

Usage

```
rtrun(mu, sigma, a, b)
```

Arguments

`mu`	mean
`sigma`	sd
`a`	lower bound
`b`	upper bound

Details

Note that due to the vectorization of the rnorm,qnorm commands in R, all arguments can be vectors of equal length. This makes the inverse CDF method the most efficient to use in R.

Value

draw (possibly a vector)

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 2.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

Examples

```
##
set.seed(66)
rtrun(mu=c(rep(0,10)),sigma=c(rep(1,10)),a=c(rep(0,10)),b=c(rep(2,10)))
```

`runireg` *IID Sampler for Univariate Regression*

Description

`runireg` implements an iid sampler to draw from the posterior of a univariate regression with a conjugate prior.

Usage

```
runireg(Data, Prior, Mcmc)
```

Arguments

`Data`	list(y,X)
`Prior`	list(betabar,A, nu, ssq)
`Mcmc`	list(R,keep)

Details

Model: $y = Xbeta + e$. $e \sim N(0, sigmasq)$.

Priors: $beta \sim N(betabar, sigmasq * A^{-1})$. $sigmasq \sim (nu * ssq)/chisq_{nu}$. List arguments contain

`X`	n x k Design Matrix
`y`	n x 1 vector of observations
`betabar`	k x 1 prior mean (def: 0)
`A`	k x k prior precision matrix (def: .01I)
`nu`	d.f. parm for Inverted Chi-square prior (def: 3)
`ssq`	scale parm for Inverted Chi-square prior (def: var(y))
`R`	number of draws
`keep`	thinning parameter - keep every keepth draw

Value

list of iid draws

`betadraw`	R x k array of betadraws
`sigmasqdraw`	R vector of sigma-sq draws

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 2.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

runiregGibbs

Examples

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)
n=200
X=cbind(rep(1,n),runif(n)); beta=c(1,2); sigsq=.25
y=X%*%beta+rnorm(n,sd=sqrt(sigsq))

out=runireg(Data=list(y=y,X=X),Mcmc=list(R=R))
cat(" betadraws ",fill=TRUE)
mat=apply(out$betadraw,2,quantile,probs=c(.01,.05,.5,.95,.99))
mat=rbind(beta,mat); rownames(mat)[1]="beta"; print(mat)
cat(" Sigma-sq draws",fill=TRUE)
cat(" sigma-sq= ",sigsq,fill=TRUE)
print(quantile(out$sigmasqdraw,probs=c(.01,.05,.5,.95,.99)))
```

---

runiregGibbs *Gibbs Sampler for Univariate Regression*

Description

`runiregGibbs` implements a Gibbs Sampler to draw from posterior of a univariate regression with a conditionally conjugate prior.

Usage

```
runiregGibbs(Data, Prior, Mcmc)
```

Arguments

`Data`	list(y,X)
`Prior`	list(betabar,A, nu, ssq)
`Mcmc`	list(sigmasq,R,keep)

Details

Model: $y = Xbeta + e$. $e \sim N(0, sigmasq)$.

Priors: $beta \sim N(betabar, A^{-1})$. $sigmasq \sim (nu * ssq)/chisq_{nu}$. List arguments contain

`X`	n x k Design Matrix
`y`	n x 1 vector of observations
`betabar`	k x 1 prior mean (def: 0)
`A`	k x k prior precision matrix (def: .01I)
`nu`	d.f. parm for Inverted Chi-square prior (def: 3)
`ssq`	scale parm for Inverted Chi-square prior (def:var(y))
`R`	number of MCMC draws
`keep`	thinning parameter - keep every keepth draw

Value

list of MCMC draws

`betadraw`	R x k array of betadraws
`sigmasqdraw`	R vector of sigma-sq draws

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 3.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

`runireg`

Examples

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=1000} else {R=10}
set.seed(66)
n=100
X=cbind(rep(1,n),runif(n)); beta=c(1,2); sigsq=.25
y=X%*%beta+rnorm(n,sd=sqrt(sigsq))

A=diag(c(.05,.05)); betabar=c(0,0)
nu=3; ssq=1.0

Data=list(y=y,X=X); Mcmc=list(R=R,keep=1) ; Prior=list(A=A,betabar=betabar,nu=nu,ssq=ssq)
out=runiregGibbs(Data=Data,Prior=Prior,Mcmc=Mcmc)
```

```
cat(" betadraws ",fill=TRUE)
mat=apply(out$betadraw,2,quantile,probs=c(.01,.05,.5,.95,.99))
mat=rbind(beta,mat); rownames(mat)[1]="beta"; print(mat)
cat(" Sigma-sq draws",fill=TRUE)
cat(" sigma-sq= ",sigsq,fill=TRUE)
print(quantile(out$sigmasqdraw,probs=c(.01,.05,.5,.95,.99)))
```

`rwishart` *Draw from Wishart and Inverted Wishart Distribution*

Description

`rwishart` draws from the Wishart and Inverted Wishart distributions.

Usage

```
rwishart(nu, V)
```

Arguments

`nu`	d.f. parameter
`V`	pds location matrix

Details

In the parameterization used here, $W \sim W(nu, V)$, $E[W] = nuV$.

If you want to use an Inverted Wishart prior, you *must invert the location matrix* before calling `rwishart`, e.g.
$Sigma \sim$ IW(nu,V); $Sigma^{-1} \sim W(nu, V^{-1})$.

Value

`W`	Wishart draw
`IW`	Inverted Wishart draw
`C`	Upper tri root of W
`CI`	inv(C), W^{-1} = CICI'

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 2.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

Examples

```
##
set.seed(66)
rwishart(5,diag(3))$IW
```

`Scotch` *Survey Data on Brands of Scotch Consumed*

Description

from Simmons Survey. Brands used in last year for those respondents who report consuming scotch.

Usage

```
data(Scotch)
```

Format

A data frame with 2218 observations on the following 21 variables. All variables are coded 1 if consumed in last year, 0 if not.

`Chivas.Regal` a numeric vector

`Dewar.s.White.Label` a numeric vector

`Johnnie.Walker.Black.Label` a numeric vector

`J...B` a numeric vector

`Johnnie.Walker.Red.Label` a numeric vector

`Other.Brands` a numeric vector

`Glenlivet` a numeric vector

`Cutty.Sark` a numeric vector

`Glenfiddich` a numeric vector

`Pinch..Haig.` a numeric vector

`Clan.MacGregor` a numeric vector

`Ballantine` a numeric vector

`Macallan` a numeric vector

`Passport` a numeric vector

`Black...White` a numeric vector

`Scoresby.Rare` a numeric vector

`Grants` a numeric vector

`Ushers` a numeric vector

`White.Horse` a numeric vector

`Knockando` a numeric vector

`the.Singleton` a numeric vector

Source

Edwards, Y. and G. Allenby (2003), "Multivariate Analysis of Multiple Response Data," *JMR* 40, 321-334.

References

Chapter 4, *Bayesian Statistics and Marketing* by Rossi et al.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

Examples

```
data(Scotch)
cat(" Frequencies of Brands", fill=TRUE)
mat=apply(as.matrix(Scotch),2,mean)
print(mat)
##
## use Scotch data to run Multivariate Probit Model
##
if(nchar(Sys.getenv("LONG_TEST")) != 0){
##

y=as.matrix(Scotch)
p=ncol(y); n=nrow(y)
dimnames(y)=NULL
y=as.vector(t(y))
y=as.integer(y)
I_p=diag(p)
X=rep(I_p,n)
X=matrix(X,nrow=p)
X=t(X)

R=2000
Data=list(p=p,X=X,y=y)
Mcmc=list(R=R)
set.seed(66)
out=rmvpGibbs(Data=Data,Mcmc=Mcmc)

ind=(0:(p-1))*p + (1:p)
cat(" Betadraws ",fill=TRUE)
mat=apply(out$betadraw/sqrt(out$sigmadraw[,ind]),2,quantile,probs=c(.01,.05,.5,.95,.99))
print(mat)
```

```
rdraw=matrix(double((R)*p*p),ncol=p*p)
rdraw=t(apply(out$sigmadraw,1,nmat))
cat(" Draws of Correlation Matrix ",fill=TRUE)
mat=apply(rdraw,2,quantile,probs=c(.01,.05,.5,.95,.99))
## correlation matrix too large to print -- summarize
quantile(round(mat,digits=2))

}
```

`simmnl` *Simulate from Multinomial Logit Model*

Description

`simmnl` simulates from the MNL model.

Usage

```
simmnl(p, n, beta)
```

Arguments

`p`	number choice alternatives
`n`	number of observations
`beta`	MNL coefficient vector

Details

`simmnl` will simulate two uniformly distributed X vars and add intercepts.

Value

`y`	n x 1 vector of multinomial outcomes (1, . . . , p)
`X`	
`beta`	beta vector
`prob`	n x j array of choice probabilities

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

llmnl, rmnlIndepMetrop

`simmnlwX` *Simulate from MNL given X Matrix*

Description

`simmnlwX` simulates from MNL given X Matrix.

Usage

```
simmnlwX(n, X, beta)
```

Arguments

`n`	number of obs
`X`	n*p x k Design matrix (p is number of choice alts)
`beta`	k x 1 coefficient vector

Value

a list containing:

`y`	n x 1 vector of multinomial outcomes (1, ..., nrow(X)/n)
`X`	Design matrix
`beta`	coefficient vector
`prob`	n x p array of choice probs

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

simmnl

`simmnp` *Simulate from Multinomial Probit Model*

Description

`simmvp` simulates from the multinomial probit model.

Usage

```
simmnp(X, p, n, beta, sigma)
```

Arguments

`X`	n*(p-1) x length(beta) Design matrix
`p`	number of choice alternatives
`n`	number of observations
`beta`	coefficient vector
`sigma`	(p-1) x (p-1) covariance matrix

Value

a list of

`y`	n vector of multinomial (1, ...,p) outcomes
`X`	Design matrix
`beta`	coefficients
`sigma`	covariance matrix

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 4.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

rmnpGibbs

`simmvp` *Simulate from Multivariate Probit Model*

Description

`simmvp` simulates from the multivariate probit model.

Usage

```
simmvp(X, p, n, beta, sigma)
```

Arguments

`X`	n*p x length(beta) Design matrix
`p`	dimension of the MVP
`n`	number of observations
`beta`	coefficient vector
`sigma`	p x p covariance matrix

Value

a list of

`y`	p*n vector of 0/1 binary outcomes
`X`	Design matrix
`beta`	coefficients
`sigma`	covariance matrix

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 4.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

rmvpGibbs

`simnhlogit` *Simulate from Non-homothetic Logit Model*

Description

`simnhlogit` simulates from the non-homothetic logit model

Usage

```
simnhlogit(theta, lnprices, Xexpend)
```

Arguments

`theta`	coefficient vector
`lnprices`	n x p array of prices
`Xexpend`	n x k array of values of expenditure variables

Details

For detail on parameterization, see `llnhlogit`.

Value

a list containing:

`y`	n x 1 vector of multinomial outcomes (1, . . . , p)
`Xexpend`	expenditure variables
`lnprices`	price array
`theta`	coefficients
`prob`	n x p array of choice probabilities

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Graduate School of Business, University of Chicago, ⟨Peter.Rossi@ChicagoGsb.edu⟩.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby and McCulloch, Chapter 4.
http://faculty.chicagogsb.edu/peter.rossi/research/bsm.html

See Also

llnhlogit